'tis the season

Care Deeply with Cocoa Butter
184-199

Care Deeply with Aloe
184-643

Vita Moist
184-696

Silicone Glove
184-146

Moisture Therapy
184-093

'TIS THE SEASON HAND CREAM
Jolly versions of our classic moisturizing hand creams. Each, 1.5 fl. oz.

99¢ each

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76851-9

CAMPAIGN 23 2002
AVON PRODUCTS, INC., 1251 AVENUE OF THE AMERICAS, NEW YORK, NY 10020

To place an order, call

Satisfaction Guaranteed!

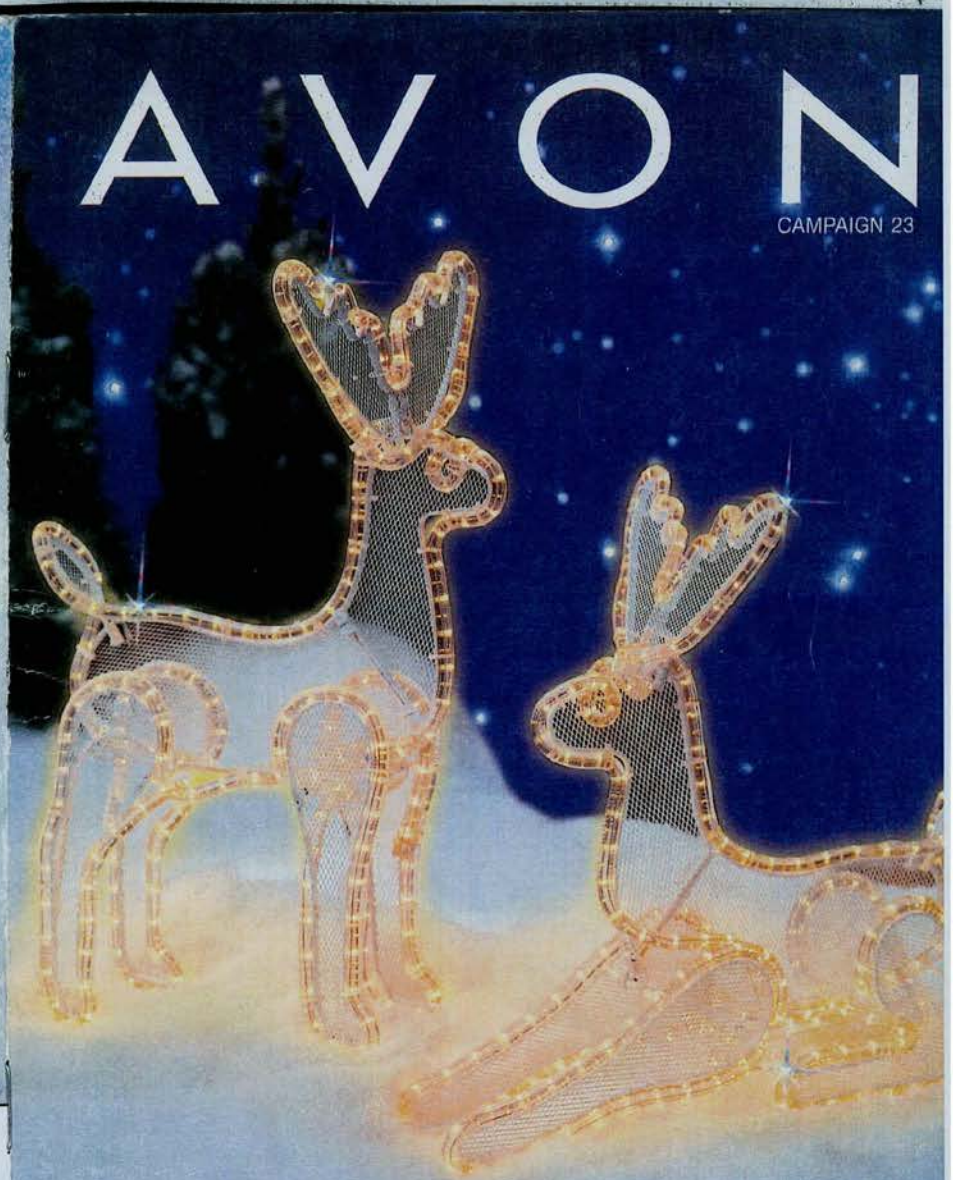
If you're not happy, we're not. Just return your purchase for a full refund or exchange.

Brochure effective until _____

Credit cards not applicable in Puerto Rico and the Caribbean.

AVON

CAMPAIGN 23

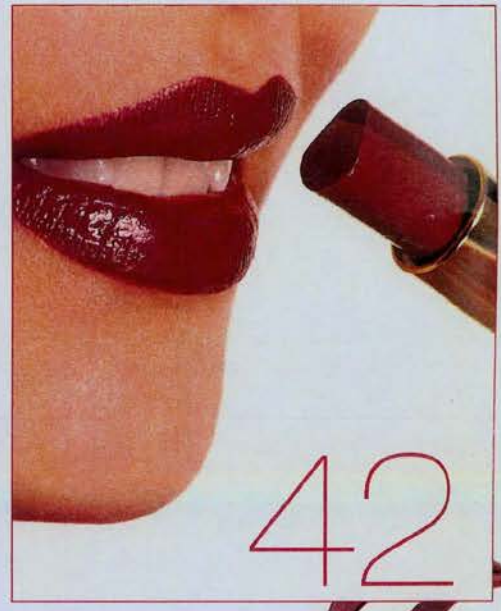


Home

for the holidays

AVON-NY 018428
AV_PIPES_0025807

campaign 23
CONTENTS



Have you seen our ANEW ULTIMATE Skin Transforming Cream ad in leading fashion magazines on newsstands now?

3 What's Big This Holiday!

28 Beautiful Stocking Specials

42 Color

64 Fragrance

84 Skin Care

88 ANEW ULTIMATE

108 Jewelry

134 Fashion

144 Magazine Savings

145 Gifts

162 Body & Bath

Beauty Case,
Details, page 28

The aroma of family recipes, ornaments that have become keepsakes, familiar music that sets the mood, the hugs that go with the gifts. Add friends and family and welcome another chance to make memories. It all says you're

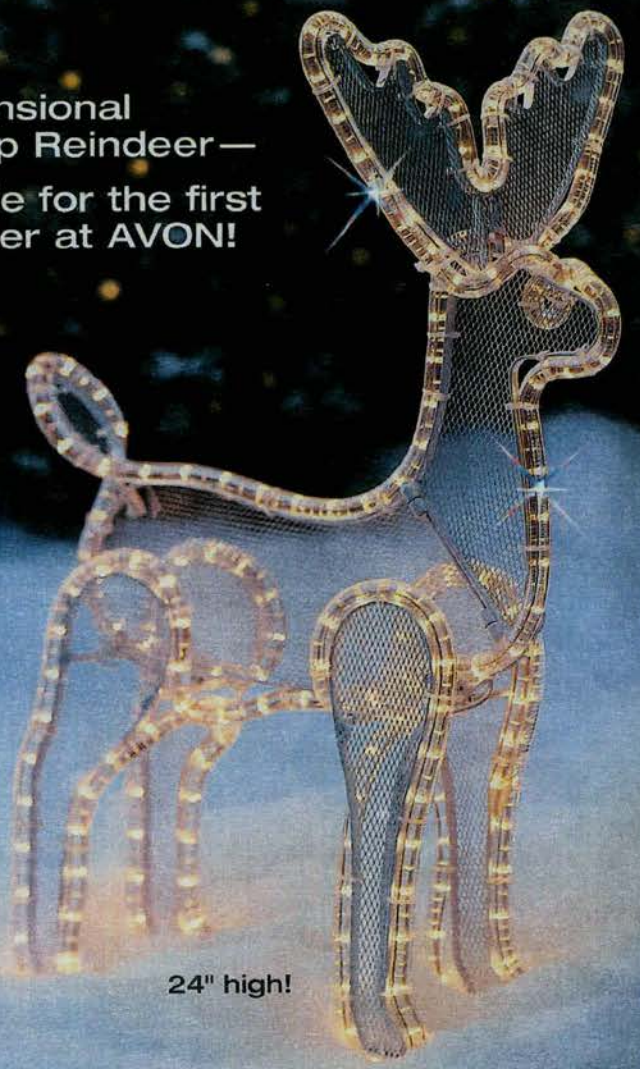
home for the holidays.

AVON-NY 018429
AV_PIPES_0025808

bright lights

throughout the home, a holiday tradition

3-dimensional Light-Up Reindeer—
available for the first time ever at AVON!



24" high!

22" high!

NEW

❖ Lighted Reindeer

INTRO SPECIAL

29.99 each

WILL BE 39.99 IN BROCHURE 24

buy now & save 10.00

AVON-NY 018430

AV_PIPES_0025809

merry & bright

indoors or out

22" high!

24" high!

Create a winter wonderland indoors or outdoors

Easy assembly! Just snap each reindeer into place—unsnap to store!

NEW

❖ **Lighted Reindeer**
Three-dimensional reindeer light up the lawn, roof, porch—even a bay window. Mesh reindeer with PVC tube lighting and three-foot cord. UL listed.
Sitting buck *208-649*
Standing buck *208-620*

INTRO SPECIAL 29.99 each
WILL BE 39.99 IN BROCHURE 24
buy now & save 10.00

AVON-NY 018431
AV_PIPES_0025810

Hinged box, 6½" high
Each has a festive iridescent finish!
Trinket Box
171-154
9.99
Mug 171-169
7.99
NEW
CHRISTMAS CHEER
Decorative and fully figural ceramic collection features a jolly Santa in his sleigh filled with goodies. Hand wash only; not for use in microwave. Hinged trinket box, 6½" H x 2¾" W; mug, 5". Comes in a holiday-print gift box.

AVON-NY 018432
AV_PIPES_0025811

Mrs. Claus
171-264

Hear them ring! Mr. & Mrs. Claus' feet dangle, acting as a bell!

Mr. Claus
171-211

NEW

Folkloric Bell Ornament
Ceramic ornaments of this holiday's most famous couple. Ribbon for hanging. Mr. Claus, 5" H; Mrs. Claus, 4⅛" H.

4.99 each

Comes in a holiday-print gift box!

warm touches

our candles illuminate the holiday

Snowman
171-192

Santa
171-207

Sparkling iridescent finish!

NEW

Festive Holiday Candleholder with Candle
Embossed ceramic candleholders (5¼" H) with hand-painted details each hold a coordinating unscented pillar candle (2¾" W x 3" H). Each burns for approx. 30 hours. Lead-free wicks.

14.99 each set

Comes in a holiday-print gift box!

AVON-NY 018433
AV_PIPES_0025812

special edition

Cherished Teddies® exclusive 10th Anniversary piece only at AVON

Ice-skating couple twirls as wind-up music box plays *"Skater's Waltz"*

NEW

❖ **CHERISHED TEDDIES® Skater's Waltz**
A 10th anniversary piece featuring four of the most treasured Cherished Teddies® figurines in their ten-year history. Resin. Approx 6⅛" H x 6⅛" diam.
173-377
29.99

©2002 Priscilla Hillman.
Licensee: Enesco Group, Inc.

AVON-NY 018434
AV_PIPES_0025813

illuminate

Tin attachments can also be used as ornaments

Holiday Greens scent!

Snowman *171-355*

Angel *173-310*

Comes in a holiday-print gift box!

NEW

Decorative Tin Accent Candle
Our candles have festive tin attachments that can also be used as ornaments once the candle has burned down. Each (3" W x 4" H) burns for approx. 30 hours. Lead-free wicks.

7.99 each

the home, the heart, the season

NEW

A Visit from Santa Tealight House
With the rooms all aglow from the light of a tealight, our fully figural ceramic house is sure to make the season very merry and bright! 8¼" H. Tealight included.
173-324

14.99

AVON-NY 018435
AV_PIPES_0025814

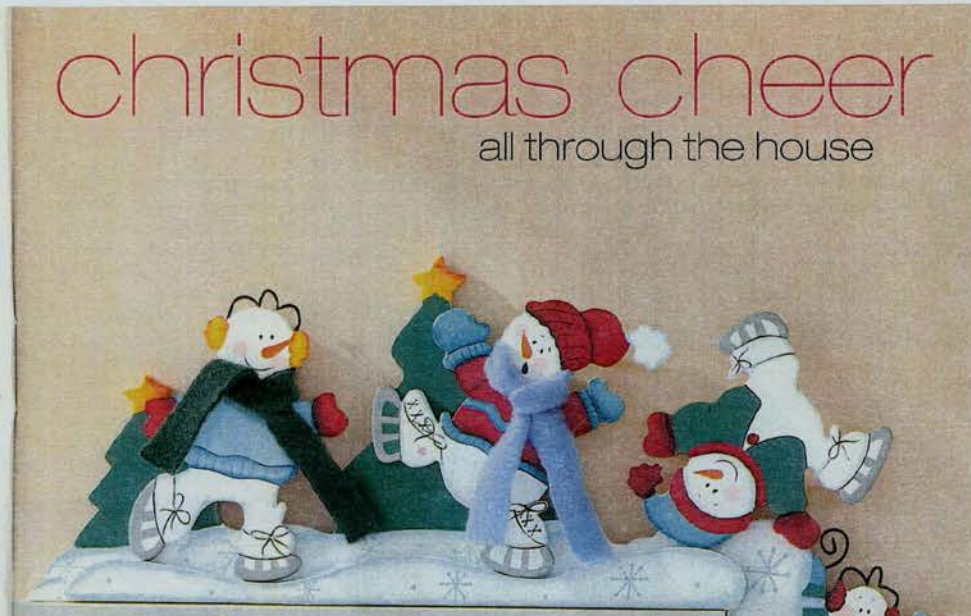
christmas cheer
all through the house

NEW

12 Days of Christmas Lace Hangings
Set includes three panels with the look of lace, themed with icons represented in the "12 Days of Christmas" song. Polyester. Each panel with hanger, 32" L x 7½" W.
016-097
9.99
the set of 3

NEW

Days 'til Christmas Chalkboard
A fun way for children of all ages to count down the holiday. Fabric and wood. 18¾" L x 11" W. Chalk included. For all ages.
016-078
12.99



NEW

Tumbling Snowmen Corner Sitter
Hand-painted wood corner sitter with wire attachments hugs door frame—no hanging hooks needed! Approx. 13½" W x 15" L.
173-420
9.99

Can be hung many places, including window frame

AVON-NY 018436
AV_PIPES_0025815

NEW

Sleigh Bell Door Jingler
Hang on door or doorknob. Holiday colors braid together to shape a tree embellished with natural pinecones, bows and bells. Overall, 19" L x 6" W. Comes in a holiday print gift box.
171-188
7.99

Jing-a-ling! Guests are welcomed by the sound of bells when door opens

NEW

Elegant Swag Wreath Topper
A traditional Christmas motif decorates our swag with bendable wire so it can be used in a variety of ways. Handcrafted of artificial pointsettias, holly berries, gold leaves, branches and pine. Comes in two pieces which easily snap together to form a swag. For indoor use. Approx. 28" L x 10" W. *171-173*
16.99

So many uses...

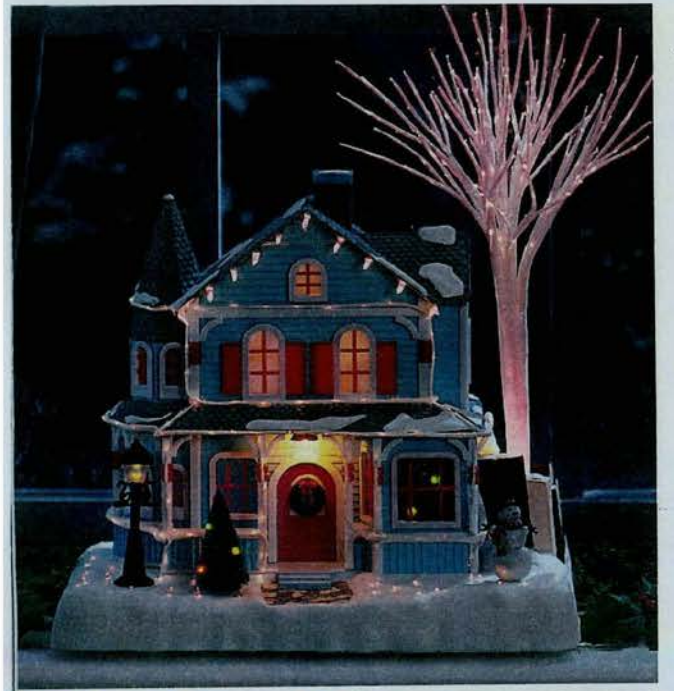
- **Deck the halls!** Hang as a traditional swag anywhere & spread some holiday cheer
- **Dress it up!** Bend swag & attach to any undecorated wreath
- **Tis the season to decorate!** Add a hint of florals & greens to the mantle
- **Create an elegant centerpiece!** Bend & surround candles

Candles not included.

the more uses
the merrier... swag only 16.99

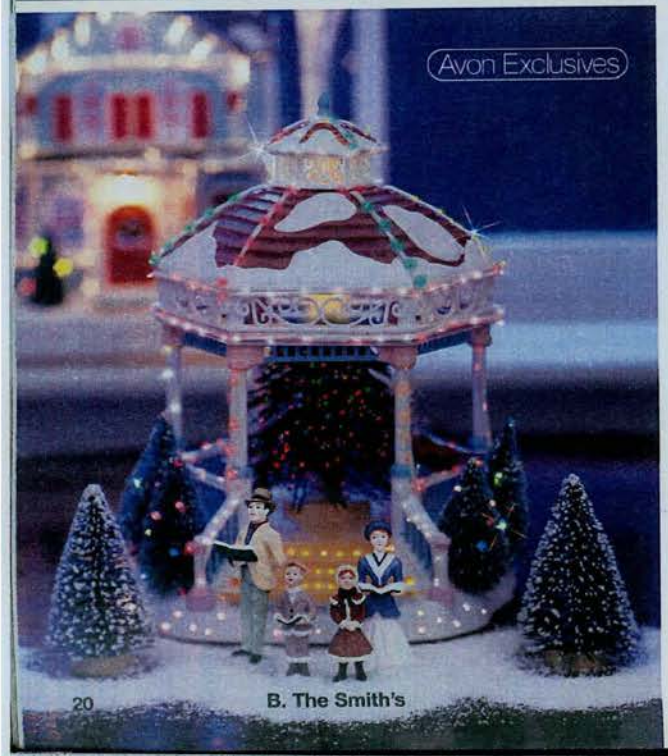
Wreath not included.

AVON-NY 018437
AV_PIPES_0025816



❖ **HOLIDAY SPLENDOR**
Lighted Fiber Optic House
Plastic. 15" H x 11½" W x 6½" D. On/off switch. AC adapter plug included.
325-088
39.99

Continuously displays a multicolor fiber optic light show—collect each piece & create a brilliant winter village scene!



❖ **HOLIDAY SPLENDOR**
Lighted Fiber Optic Gazebo
Plastic. 9" H x 6½" W. On/off switch. Runs on four AA batteries, not included. AC adaptable.
316-986
24.99

A. The Perry's
Gazebo Fun Pack
Includes a resin caroling family with a bag of artificial snow plus two bottlebrush trees. Each piece, approx. 2" H x 4" H.
A. The Perry's *324-684*
B. The Smith's *324-450*
7.99 each set

B. The Smith's

friends & family

©2002 The Encore Group

Mitten hangtag features a fun-filled story of Aunt Crystal & Snowbelle's shopping adventure!

NEW

SNOW BUDDIES®
Shop 'Till You Drop Snow Buddies® Figurine
Sweet figurine features Aunt Crystal along with her pal Snowbelle enjoying an afternoon shopping spree. Resin. 3½" H x 3¾" W.
173-415
9.99

Snow Buddies

AVON-NY 018438
AV_PIPES_0025817

genuine porcelain

Nativity set

All three pieces fit together to create one holiday scene!

NEW

A. Nativity Holy Family
(approx. 8" H x 6" W) *016-207*

BLESSED VISITORS

B. Three Kings
(approx. 6" H x 5" W) *016-522*

C. Shepherds
(6" H x 4" W) *016-560*

19.99 each

or all three for only 49.99

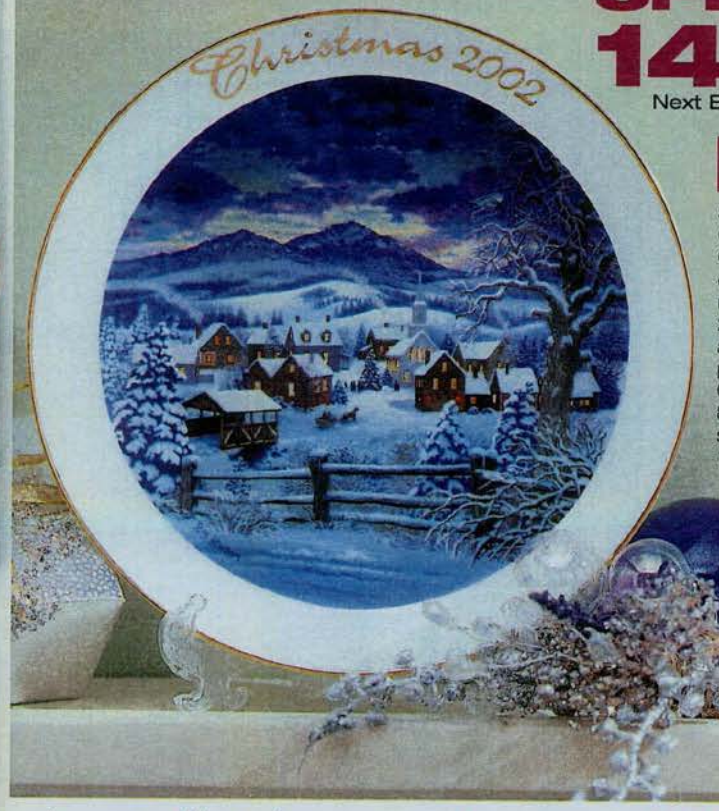
078-935

save 10.00

Porcelain plate with embossed border is trimmed in 22k gold

INTRO SPECIAL 14.99

Next Brochure 19.99



NEW

Snowy Winter Collectible Plate
Our heartwarming annual collectible plate bears the message "Christmas 2002," the name of the artist with date on back plus the Avon Fine Collectibles logo. 8¼" diam. Plastic plate stand included.
173-434

holiday traditions

NEW

Celebrate the Season CD
This wonderful 3-CD set features 180 minutes of instumental holiday music. Sixty songs including: *Silent Night* • *Jingle Bells* • *Ave Maria.*

Audio Cassette *089-890*

9.99

Compact Disc *089-905*

12.99

AVON-NY 018439
AV_PIPES_0025818

NEW

Baby in My Stocking *Snowbabies*™ Ornament
Our exclusive *Snowbabies*™ ornament bears the date "2002." Creamy porcelain bisque with hand-painted face & hand-applied frosty bisque crystals. Approx. 2½" L. *140-232*
7.99

Snowbabies DEPARTMENT 56

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NEW

PRECIOUS MOMENTS® Angel Icicle Ornaments—2002 Angel with Snowflake Trio Ornament
Third & last in the series! Beautifully detailed ornament celebrates the spirit of the season. dated on back.
3¾" L.
128-899
7.99

Ornaments are for decorative purposes only.
Keep out of reach of children.

©2000, 2001, 2002 Precious Moments, Inc.
All rights reserved worldwide.
Licensee: Enesco Group, Inc.

Jolly characters

come home for the holidays

Sam the Snowman Mini Figurine *208-730*

RUDOLPH®
AND THE ISLAND OF MISFIT TOYS

NEW

Rudolph and the Island of Misfit Toys Figurines
Four replica figurines from the classic Rudolph claymation film. Resin. Approx. 3" H.
9.99 each

Santa Mini Figurine *208-820*

Bumble Mini Figurine *208-782*

Rudolph Mini Figurine *208-835*

Collect all 4 figurines from the classic holiday movie we all know & love!

AVON-NY 018440
AV_PIPES_0025819

Dolls cannot stand alone.

presenting

Winter's Reflection™

Barbie® Doll

Each doll comes in a gatefold collector's box with see-through panel

Avon Exclusive

NEW

- **Winter's Reflection™ Barbie® Doll** Dressed in her holiday best, Barbie® wears a full-skirted, floor-length dress with glittery tulle overlay trimmed in faux fur; the bodice features sequin snowflakes. Her accessories include a faux fur headband around her ponytail accented with a sequin snowflake, a silvery evening bag, necklace, stud earrings and ring. Vinyl and fabric. Doll stand included. 11½" H. Ages 3 and up.
  African American *208-266*
  Hispanic *208-270*
  Caucasian *207-972*

39.99

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AVON-NY 018441
AV_PIPES_0025820

the ooohh, ahhh,

gorgeous gift

Be a gift hero... don't give it to her empty! Pick a few lipsticks, nail enamels, some skin care or scented talcs to tuck inside. She'll love you for it.

NEW

❖ **ALL-IN-ONE BEAUTY CASE**
Rich color. Fab feel. Sleek, chic and, let's face it, practical. Fits all the beauty musts you can't live without.

- 3 separate compartments and there's even a place for makeup brushes.
- Zip-close. Wipe-clean vinyl outside, nylon lining.
- Ready-to-wrap gift box included.
  8½" L x 5½" H x 3" D. Imported.

15.00 if purchased separately
199-949

Contents not included.

5.00
WITH ANY $5 PURCHASE
PAGES 30-41 & 42-53

holiday special
this brochure only!

AVON-NY 018442
AV_PIPES_0025821

NEW

introducing
Simply Radiant

Bright notes of **bergamot** and **ruby red grapefruit** sparkle like **gemstones** in the lustrous bouquet of **soft florals**, **chiffon vanilla** and **sandalwood**.

Sparkling Shower Gel
Rich lather pampers from head to toe, for a lush, refreshing experience. Less drying than soap.
5 fl. oz. *190-626*
will be 6.00 in brochure 25
only 5.00

Luminous Foam Bath
Relax and revive! Set the mood for a dazzling evening with billows of skin-softening bubbles.
8.4 fl. oz. *190-630*
will be 7.00 in brochure 25
only 5.00

Glimmering Body Lotion
Moisturizes lightly to leave skin radiantly smooth, with a sheer veil of shimmer and a hint of lustrous scent.
5 fl. oz. *190-482*
will be 7.00 in brochure 25
only 5.00

Shimmering Body Spray
Surround yourself with sparkling scent.
4 fl. oz. *190-755*
will be 8.50 in brochure 25
only 5.00

Beauty Case
ONLY $5
Details, pages 28-29.

intro specials!
only $5 each
buy now and save up to $3.50

AVON-NY 018443
AV_PIPES_0025822

imagine opening a gift

and finding all these colors inside.

corals/reds

Brick (W) 104-846

Starlet Red ▲(C) 044-010

Peachy ▲(W) 104-808

pales/sheers

Sterling ▲(C) 102-293

Lilac Mist ▲(C) 102-202

Gold Digger ▲(W) 121-579

Tickled Pink ▲(C) 121-621

beiges/browns

Screen Siren ▲(W) 045-293

Brown Sugar ▲(W) 102-991

Buttered Rum (W) 103-835

Teddy Bear (C) 103-930

Chocolate Fling ▲(W) 102-422

mauves/berries

Celebrity Plum ▲(C) 045-480

Aubergine ▲(C) 107-587

Cherry Jubilee (C) 106-341

Berry Cool ▲(C) 105-068

Mulberry (C) 107-113

Blushing (C) 104-903

pinks/roses

Rosebud ▲(W) 111-131

Palm Beach Pink ▲(C) 110-393

Fuchsia (C) 107-606

Clear 209-224

GLAZEWEAR
Liquid Lip Color
.15 oz. net wt.
5.00

- High shine
- Full coverage
- Wear alone or over your favorite Avon lipstick shade

Gold Digger ▲(W) 121-579

AVON COLOR

now liquid lip color goes matte!

NEW

SUEDEWEAR LIQUID LIP COLOR

Berry Suede ▲(C) 198-521

Pink Suede (C) 198-115

Cherry Suede (W) 198-847

Chocolate Suede ▲(N) 199-054

Brownie Suede (W) 199-020

Plum Suede ▲(C) 198-517

a soft, sensuous sweep of suede matte color

Cherry Suede (W) 198-847

SUEDEWEAR
Liquid Lip Color
So creamy, so rich. Sophisticated, stylish, smooth. Matte is where it's at... and Suedewear is the perfect look. Leaves lips soft, supple and dressed in lush, full-coverage color. Won't bleed, won't feather. .21 oz. net wt.
5.00

(C)—Cool
(W)—Warm
(N)—Neutral
▲Shimmer

mix or match

any 2 for $5

pages 32-35 **save up to $7**

AVON-NY 018444
AV_PIPES_0025823

give

what no Beauty Case should be without

A. ASTONISHING LENGTHS
Lengthening & Defining Mascara
.25 oz. net wt.

B. EXTREME VOLUME™
Flexicoat™ Maximizing Mascara
.25 oz. net wt.

C. WASH-OFF WATERPROOF Mascara
.22 oz. net wt.

D. EXTREME VOLUME™
Flexicoat™ Maximizing Mascara Waterproof
.21 oz. net wt.

E. CURL-ASCIOUS
Maximum Curling Mascara
.25 oz. net wt.

6.00 each

All Avon mascaras are hypo-allergenic and ophthalmologist-tested.

	Black	Navy	Brown/Black	Brown
A	293-638	279-430	292-555	284-163
B	050-648	051-424	051-462	052-110
C	006-688	005-730	006-692	002-410
D	002-037	002-276	002-238	046-672
E	090-188	090-317	090-226	

AVON COLOR

Eye Liner
Smudgeproof.
No pulling,
no tugging.

Black (N) 065-412	Dark Brown (W) 066-810	Bronze ▲(W) 081-536
Smoky Grey (C) 081-560	Midnight Blue (C) 087-534	Khaki ▲(W) 247-015

ULTRA LUXURY LINERS
Smooth, glide-on colors.
Won't tug or pull.
Each, .04 oz. net wt.

4.00 each

Brow Liner
Soft, velvety.
Fills and shapes brows for a natural look.

Soft Black 235-087	Blonde 065-101
Dark Brown 247-087	Light Golden Brown 023-186

Lip Liner
Keeps lipstick in its place.
Creamy, glide-on color.
Hours of wear.

Chocolate (N) 160-753	Nude (N) 161-009	Neutral (N) 162-134
Brick (W) 296-288	Baby Pink (N) 020-297	Shimmer Mauve ▲(C) 148-673
True Red (N) 162-301	Rosebud (C) 084-444	Wild Berry (C) 148-784
		Deep Plum (C) 260-584

(C)—Cool (W)—Warm (N)—Neutral ▲Shimmer

mix or match
any 2 for $5
pages 32-35 save up to $7

AVON-NY 018445
AV_PIPES_0025824

how do you gift wrap nail enamel?

inside our Beauty Case, of course.

Night Lights ▲(C) 037-284

Pot of Gold ▲(W) 037-380

Pulse ▲(C) 036-948

Bauble (C) 037-079

Femme (N) 037-360

Sheer Nuance ▲(N) 037-447

Romance ▲(C) 036-952

Princess (C) 036-880

Real Red (W) 037-246

Mulberry (C) 037-030

Pulse ▲(C) 036-948

Baroque ▲(W) 037-356

Instant Mocha (C) 037-102

Delish ▲(W) 037-140

Whisper Mauve ▲(C) 037-470

Pink Foil ▲(C) 036-933

Kinetic ▲(W) 037-136

Retro Rose ▲(C) 036-857

Casablanca ▲(C) 036-900

Pot of Gold ▲(W) 037-380

Fig (N) 037-375

Ballerina Pink ▲(C) 037-466

Night Lights ▲(C) 037-284

Special Edition

NAILWEAR® Nail Enamel

- Color true, high shine.
- "Flexible color" bounces back from bumps to resist chips.
- Hugs nails for strong wear.
- 10-day performance with barely a touch-up.

.5 fl. oz.

1.99 each

any 4 for $5
save $3

AVON-NY 018446
AV_PIPES_0025825

gift idea:

foot works

soak
Double Action Foot Soak
Cleanses, deodorizes and refreshes with an invigorating scent.
3.4 fl. oz.
229-802
3.99

smooth
Double Action Foot File
Smoothes rough, dry skin and calluses. Plastic handle. 7" L.
233-816
2.99

Double Action Sloughing Cream
With pumice to slough away roughness.
3.4 fl. oz. *225-898*
2.99

feet deserve extra attention!

soften
Therapeutic Advanced Moisturizing Foot Cream with AHA
Exfoliates dry skin.
2.5 fl. oz. *233-801*
5.99

Double Action Deep Moisturizing Cream
With cocoa butter to soften rough, hard skin.
2.5 fl. oz. *218-980*
2.99

soothe
Therapeutic Cracked Heel Relief Cream
With soothing lidocaine; relieves excessive dryness.
1.7 fl. oz. *226-880*
4.99

Therapeutic Antifungal & Deodorant Powder
Patented treatment for athlete's foot.
2.6 oz. net wt. *112-290*
5.99

Therapeutic Antifungal Foot Spray
Clinically proven to treat athlete's foot.
3.4 fl. oz. *233-797*
6.99

FOOT WORKS
DOUBLE ACTION FOOT SOAK LOTION POUR BAIN DE PIEDS À DOUBLE ACTION
AVON
160 ml 3.4 FL. OZ.
DOUBLE ACTION SLOUGHING CREAM
CRÈME PONCE À DOUBLE ACTION
100 ml 3.4 FL.OZ.
THERAPEUTIC THÉRAPEUTIQUE
ADVANCED MOISTURIZING FOOT CREAM WITH AHA
CRÈME HYDRATANTE DE POINTE POUR LES PIEDS AVEC AAH
75 ml 2.5 FL. OZ.
DOUBLE ACTION DEEP MOISTURIZING CREAM
CRÈME HYDRA-FRAÎCHEUR À DOUBLE ACTION
75 ml 2.5 FL. OZ.
CRACKED HEEL RELIEF CREAM
CRÈME APAISANTE POUR TALONS CREVASSÉS
ANTIFUNGAL AND DEODORANT POWDER
POUDRE ANTIFONGIQUE ET DÉSODORISANTE
ANTIFUNGAL FOOT SPRAY
Beauty Case
ONLY $5
Details, pages 28-29.

mix or match
any 2 for $5
save up to $9 (pages 40-41)

AVON-NY 018447
AV_PIPES_0025826

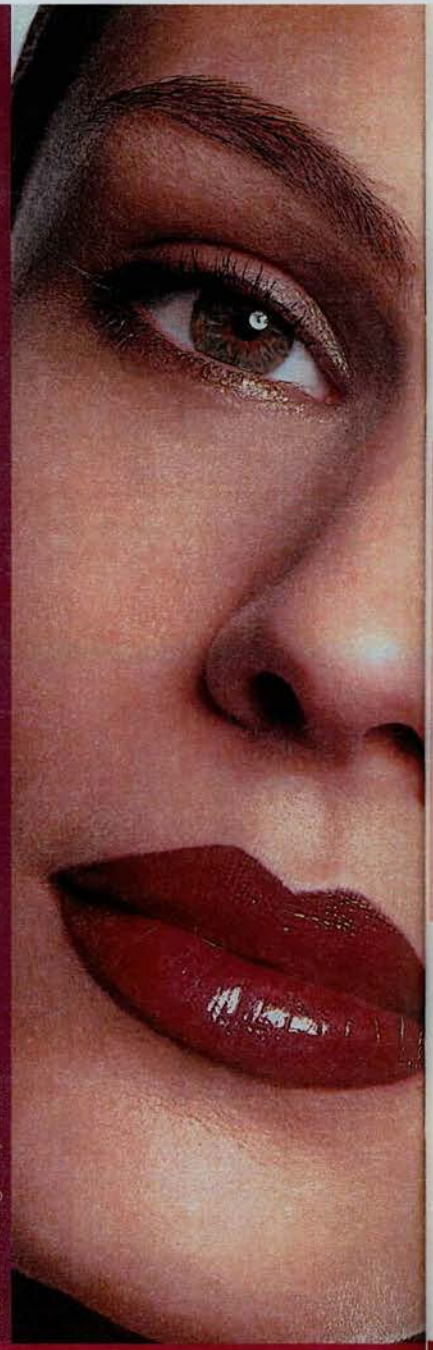
COLOR

HOW TO:

UPPER LIP: With lip liner pointing up, trace along natural lip line in one smooth sweep.

LOWER LIP: With lip liner pointing down, glide along natural lip line.

the result?
a perfectly coordinated finish—full, luscious lips.



Noemi is wearing Ruby Glimmer.

an AVON first!

2-IN-1 LIP COLOR PLUS LINER

LINER
deeper shade

COLOR
lighter shade

our patent-pending beauty innovation

NEW

LIP SYNC Line & Color Lipstick

It looks different, it is different.
Colors and lines for a coordinated look, a precise finish in one sweep!

One-step line and color! Lips are lined and colored in a long-wearing satin finish in one sweep! Specially designed "lip-trace" shape lines with precision and colors lips with luscious ULTRA COLOR RICH RENEWABLE Lipstick. .13 oz. net wt.

INTRO SPECIAL 5.00
will be 8.00 in 2003

(C)—Cool
(W)—Warm
(N)—Neutral
▲ Shimmer

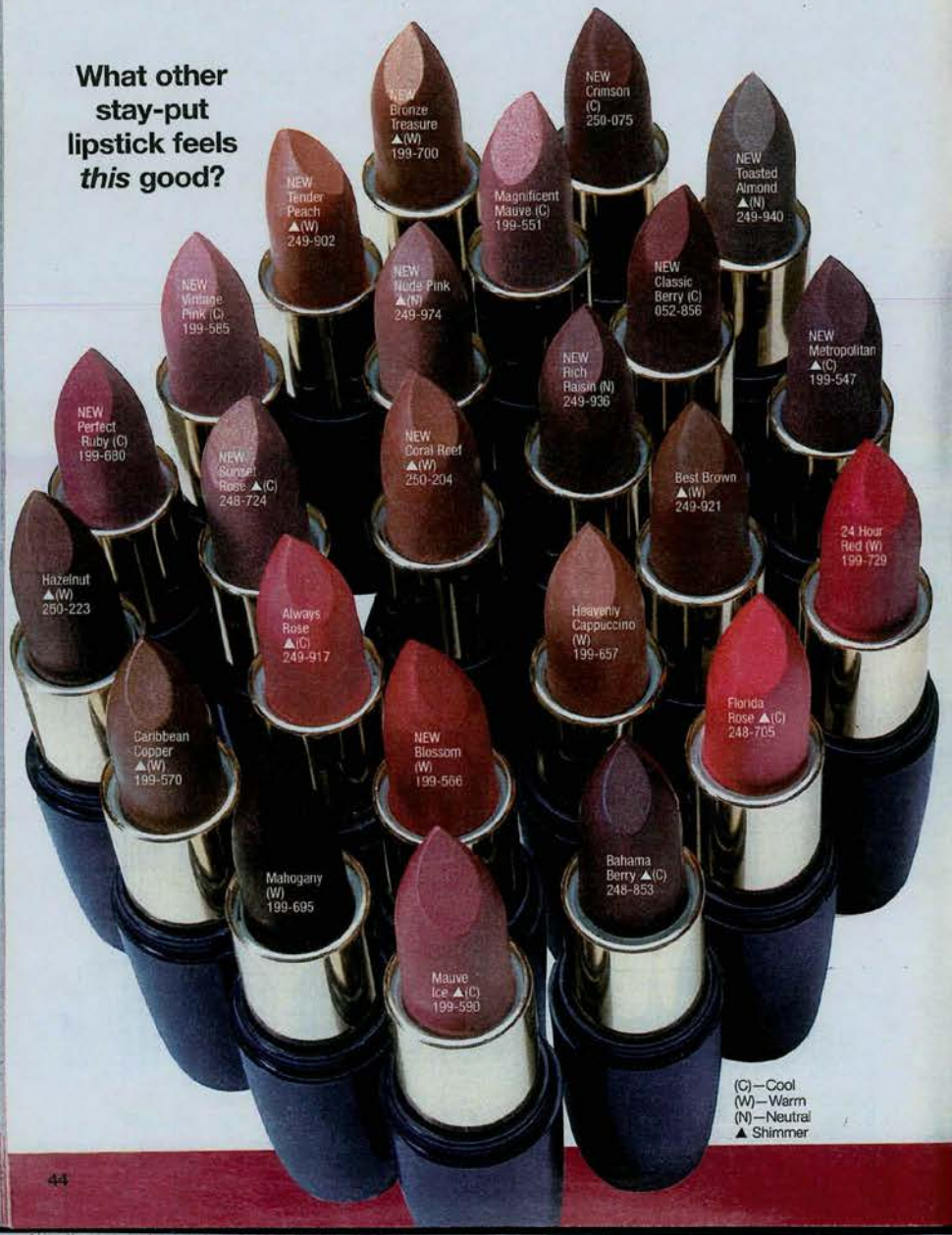
Details, pages 28-29.

AVON-NY 018448
AV_PIPES_0025827

PERFECT WEAR

Now...stay-put **color** with all-day **comfort**

What other stay-put lipstick feels *this* good?


NEW Bronze Treasure ▲(W) 199-700
NEW Crimson (C) 250-075
NEW Tender Peach ▲(W) 249-902
Magnificent Mauve (C) 199-551
NEW Toasted Almond ▲(N) 249-940
NEW Vintage Pink (C) 199-585
NEW Nude Pink ▲(N) 249-974
NEW Classic Berry (C) 052-856
NEW Rich Raisin (N) 249-936
NEW Metropolitan ▲(C) 199-547
NEW Perfect Ruby (C) 199-680
NEW Sunset Rose ▲(C) 248-724
NEW Coral Reef ▲(W) 250-204
Best Brown ▲(W) 249-921
24 Hour Red (W) 199-729
Hazelnut ▲(W) 250-223
Always Rose ▲(C) 249-917
Heavenly Cappuccino (W) 199-657
Florida Rose ▲(C) 248-705
Caribbean Copper ▲(W) 199-570
NEW Blossom (W) 199-566
Mahogany (W) 199-695
Bahama Berry ▲(C) 248-853
Mauve Ice ▲(C) 199-590

(C)—Cool
(W)—Warm
(N)—Neutral
▲ Shimmer

Featured: All-Day Comfort Lipstick SPF 12—24 Hour Red

the best thing to touch lips since the kiss...

- The only full-size, stay-put lipstick with advanced moisture benefits.
- Creamy, goes on smooth. Never feels dry or tight.
- Now with an advanced, time-released moisture complex.
- Vitamins E, A and liposomes.
- UVA/UVB/SPF 12.

NEW

PERFECT WEAR®
All-Day Comfort Lipstick
SPF 12 with Avon-Exclusive
COLOR FLEX™ Technology
for long-lasting wear and long-lasting comfort.
.13 oz. net wt.
reg. 8.00

NOW 3.99
SAVE 4.00

Details, pages 28-29.

AVON-NY 018449
AV_PIPES_0025828

PERFECT WEAR

comfortable, stay-put color

Model is wearing PERFECT WEAR® Eyeshadow—Prolonged Plum.

PERFECT WEAR®
All-Day Comfort Eyeshadow
- Crease-resistant, stays true.
- Soft-glide technology for smoother application, superior blending.

.06 oz. net wt.

6.50

EYESHADOW

pales/sheers

Diamond ▲(N) 219-183 · Blue Wave ▲(C) 222-975 · Antique ▲(W) 139-338 · Champagne ▲(W) 226-454

beiges/browns

Misty Mocha ▲(N) 222-980 · Downtown Brown ▲(W) 224-212 · Glimmer ▲(C) 139-319 · Moonstone ▲(N) 224-155

mauves/berries

Heather ▲(C) 227-833 · Lovin' Lilac ▲(C) 225-587 · Timeless Blue ▲(C) 236-428 · Prolonged Plum (C) 225-811

pinks/roses

Pink Sorbet ▲(N) 236-193 · Classic Grey ▲(N) 236-451

corals/reds

Seafoam ▲(W) 224-322

PERFECT WEAR®
Eye Liner/Lip Liner
- Lasts all day.
- Won't pull or tug.
- Eye liner is waterproof.

Each, .01 oz. net wt.

5.50 each

EYE LINER

Navy Night (C) 105-015 · Moonlit Plum (C) 112-874 · Grey Stone (C) 112-601

Black Onyx (C) 112-582 · Mahogany (W) 064-928 · Better Brown (W) 112-908

LIP LINER

Neutrals (W) 041-484 · Mauves (C) 042-237 · Tawnies (W) 041-704

Reds (W) 041-886 · Roses (C) 042-419 · Plums (C) 042-280

Browns (W) 041-499

to get the **shine,** buy the **Lip Gloss!**

Ever Glaze™ Lip Gloss 052-970

AVON COLOR

corals/reds

Red Zone (C) 030-753 · Silent Red (W) 030-787 · Terracotta (W) 021-217 · Panic Button (W) 021-255

pinks/roses

Cotton Candy ▲(C) 033-236 · Pink Pout (C) 033-240 · Angora Pink ▲(C) 033-260 · Chic ▲(C) 115-156

beiges/browns

Twig (N) 020-919 · Buttered Rum (W) 020-923 · Iced Cocoa ▲(W) 021-179 · Decadent (W) 021-183

mauves/berries

Honey Bare ▲(W) 020-813 · Cocoa Buff (W) 020-870 · Soft Raisin ▲(C) 031-301 · Merlot (W) 031-472

Plum Orchid ▲(C) 115-118 · Blackberry (C) 033-198 · Romantic (C) 030-988 · Magic Mauve (C) 031-358

Shades shown with **Ever Glaze® Lip Gloss**
(C)—Cool (W)—Warm (N)—Neutral ▲Shimmer

sweep

on liquid **Lip Ink** first. **Let Lip Ink set for 1 minute**...don't blot! Long-wearing, fragrance-free, semi-matte finish.
Ever Glaze® Lip Ink
.08 fl. oz.

...then shine

like patent-leather when you add the **Lip Gloss** over **Lip Ink**. Fragrance-free.
Ever Glaze® Lip Gloss
.08 fl. oz.

reg. 7.00 each

NOW ONLY 5.00 EACH

SAVE 2.00
page 47 only

AVON-NY 018450
AV_PIPES_0025829

BEYOND COLOR

Triple Benefit Eyeshadow

Exclusive advanced formula!

- Minimizes puffiness and crepiness.
- Lids look younger, feel smoother.
- Softly blends to a powder finish.

.22 oz. net wt.

6.50

beiges/browns

- Brun ▲(W) 060-152
- Tiger's Eye ▲(W) 076-880
- Mink (W) 076-837
- Sunbeam ▲(W) 067-138

- •Lace (W) 074-519
- Ice Mocha ▲(N) 060-133
- Heather (C) 078-150
- Plum Satin (C) 078-165

mauves/berries

corals/reds

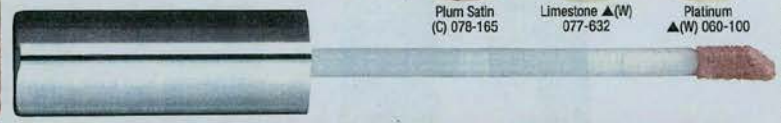
- Blue Sky ▲(C) 077-776
- Crystal Waters ▲(C) 078-199
- •Twilight ▲(W) 077-594
- Limestone ▲(W) 077-632

pinks/roses

- Shell ▲(C) 060-129
- Quartz ▲(C) 078-170
- Palm Beach Pink ▲(C) 078-218

pales/sheers

- Platinum ▲(W) 060-100



GLIMMERSTICKS

Eye Liner
Defines eyes with perfect precision.

- Cyber Blue ▲(C) 094-786
- Starry Night Blue ▲(C) 092-912
- Bronze ▲(W) 094-771
- Cosmic Brown (W) 092-889
- Blackest Black (C) 092-874
- Fiery Black ▲(C) 092-908
- Green Velvet (W) 093-832
- Saturn Grey (C) 092-950

Lip Liner
Enhances the wear of any lipstick.

- Rich Cocoa (W) 090-666
- Red Brick (W) 092-415
- Mystery Mauve (C) 092-559
- Rich Ginger ▲(W) 090-651
- Terracotta (W) 092-104
- Simply Spice (C) 090-647
- Pink Bouquet (C) 092-654
- Clear (C) 092-669
- True Red (W) 092-530
- Perfect Plum (C) 092-563

Brow Definer
Shapes brows with perfect blendability.

- Soft Grey 313-949
- Blonde 096-076
- Soft Black 096-100
- Dark Brown 096-114
- Tawny 096-148

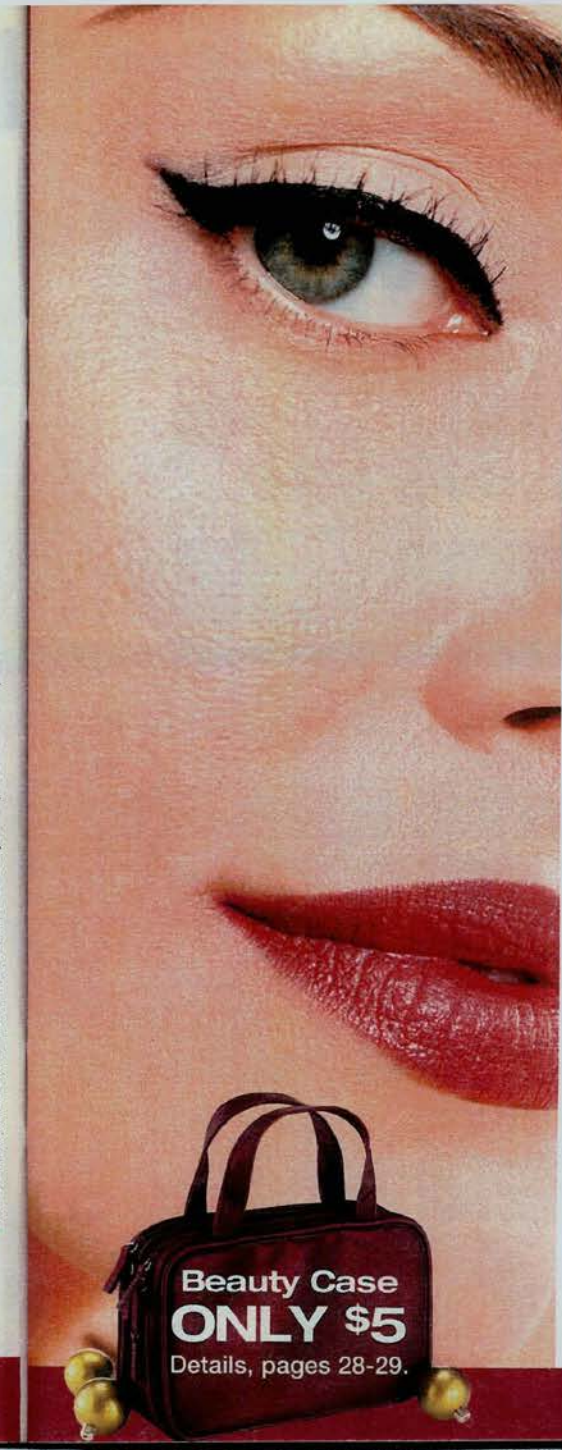
FOR EYES, LIPS, BROWS

- Smooth, creamy, glides on.
- Long-wearing, won't smudge
- Retractable.
- Self-sharpening.

Each, .01 oz. net wt.

5.00 each

Model is wearing EYEWRITER Liquid Eyeliner—Black; ULTRA COLOR RICH RENEWABLE Lipstick—Red 2000. (C)—Cool (W)—Warm (N)—Neutral ▲Shimmer •These shades will be offered last time in Brochure 24. See your Representative for replacement shades.



Beauty Case
ONLY $5
Details, pages 28-29.

AVON COLOR

- Black 253-940
- Beaming Bronze ▲(W) 253-920
- Gold Lights ▲(W) 253-901
- Silver Lights ▲(C) 253-897
- Sparkle Night ▲(C) 253-935

EYEWRITER Liquid Eyeliner

- Versatile tip for fine or bold lines.
- Quick-drying.
- Easy to control, won't tug or run.

.1 fl. oz.

reg. 6.00

NOW 5.00

SAVE 1.00

AVON-NY 018451
AV_PIPES_0025830

TRUE COLOR Powder Eyeshadow
Ultra-smooth sweep of long-lasting, flawless color. No dusting, no creasing.

Quad .20 oz. total net wt.
6.00

Earth Quad (W) 292-536

limited-edition shades!
Last time in brochure.

Minerals Quad (W)
141-478

Poetic Quad (N)
141-664

Summer Quad (W) 292-650

Naturals Quad (W) 292-593

Spring Quad (C) 292-612

Earth Quad (W) 292-536

Duo .10 oz. total net wt.
4.25

mauves/berries

Smokey Mauve (C) 228-040

Plum Passion (C) 228-074

Refined Navy (C) 105-728

Luxe Life (C) 105-091

Lavender (C) 228-060

Midnight (C) 228-089

Iced Pastel (C) 292-316

pinks/roses

Pink Garden (N) 226-621

Classic Grey (C) 228-036

beiges/browns

Classic Neutral–Medium (N) 225-974

Sinful Chocolate (W) 105-713

Classic Neutral–Dark (N) 225-989

Playful (N) 292-373

pales/sheers

Classic Neutral–Light (N) 224-356

corals/reds

Seashell (N) 226-253

Forest (W) 228-055

Sienna (W) 226-435

Cancun (W) 294-964

(C)—Cool
(W)—Warm
(N)—Neutral
▲Shimmer

Featured—
Gold Glitz.

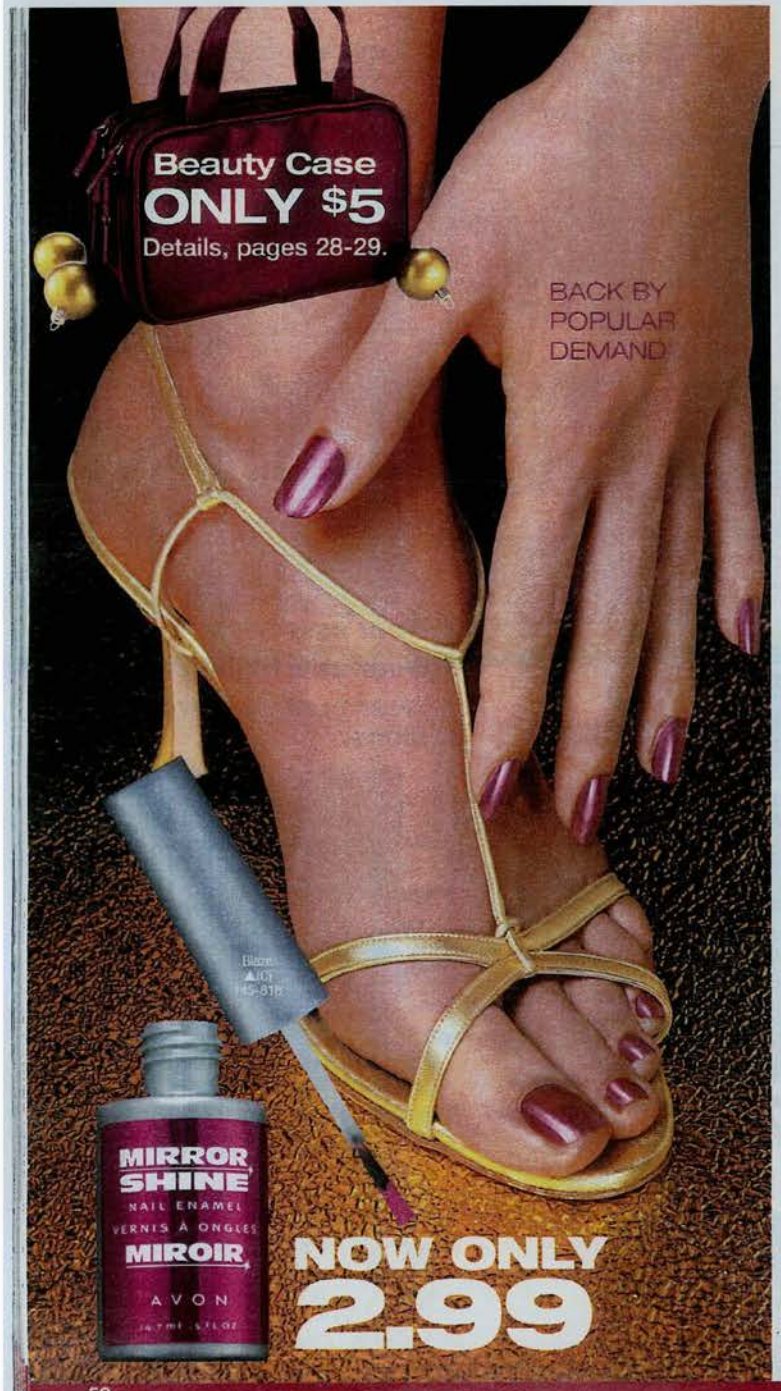
- **Wear as a base.**
- **Wear as a highlighter.**
- **Wear creamy color alone.**

GLIMMER LIGHTS Eyeshadow
.24 oz. net wt.
reg. 6.00

NOW 3.99
SAVE 2.00

BACK BY POPULAR DEMAND

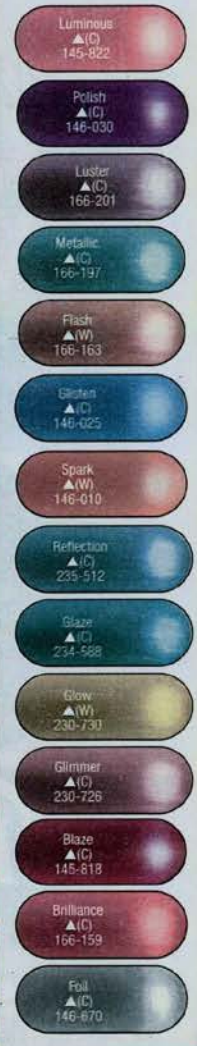
AVON-NY 018452
AV_PIPES_0025831



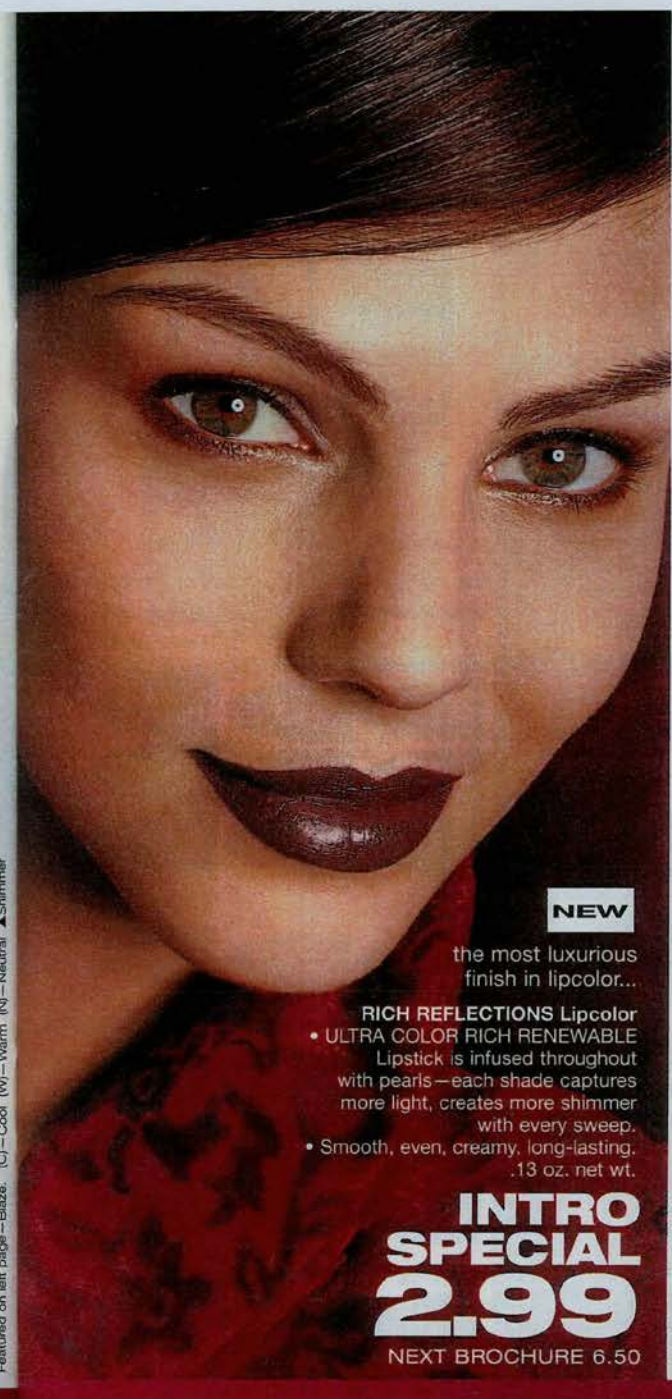
MIRROR SHINE
Nail Enamel

- Impact color infused with platinum shine.
- High-polish, ultra-reflective "mirror shine" finish.
- Flows on smoothly and evenly.

.5 fl. oz.
reg. 3.95



Featured on left page—Blaze. (C)—Cool (W)—Warm (N)—Neutral ▲Shimmer



NEW

the most luxurious finish in lipcolor...

RICH REFLECTIONS Lipcolor

- ULTRA COLOR RICH RENEWABLE Lipstick is infused throughout with pearls—each shade captures more light, creates more shimmer with every sweep.
- Smooth, even, creamy, long-lasting.

.13 oz. net wt.

INTRO SPECIAL 2.99

NEXT BROCHURE 6.50

AVON COLOR

...gleaming precious-metal effect

Rich Gold ▲(W) 069-832
Rich Crimson ▲(W) 069-001
Rich Ruby ▲(C) 070-566
Rich Champagne ▲(C) 068-828
Rich Plum ▲(C) 069-839
Rich Copper ▲(W) 069-881

Noemi is wearing Rich Crimson.

AVON-NY 018453
AV_PIPES_0025832

BEYOND COLOR
more beautiful every day

COLOR LIPS "FULLER"

Created with our collagen-enriched Superplump Complex!

IMMEDIATELY: Boosts lip moisture by nearly 200%. Lips appear plumper, fuller, smoother.

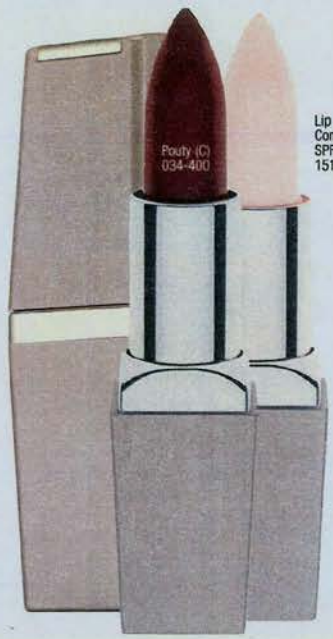
AFTER 1 WEEK: Fine lines seem to disappear...lips are visibly fuller, younger, healthier.

NUTRALUSH™

Plumping Lipstick SPF 12
.13 oz. net wt.

Lip Conditioner SPF 12
Wear alone or under lipstick.
No color. .13 oz. net wt. *151-953*

8.00 each



Lip Conditioner SPF 12
151-953

mauves/berries

Plush (C) 034-778
Romantic (C) 034-710
Earthstone ▲(C) 034-338
Rose Marble ▲(C) 033-877
Rosestone ▲(C) 033-900
Tempting (C) 034-510
Twig (N) 034-448
Royal Plum (C) 034-801
Pouty (C) 034-400

pinks/roses

Pink Twilight ▲(C) 033-972
Uptown Pink (N) 034-763
Fuchsia (C) 034-820

beiges/browns

Espresso (W) 035-133
Cocoa (N) 034-687
Brownie (W) 035-167
Beige Shimmer ▲(W) 034-213
Sweet Lips (N) 034-251
Chocolate Frosting ▲(W) 034-209
Pecan (W) 034-706
Sienna (W) 034-668

corals/reds

Ruby (C) 034-945
Terracotta (W) 035-148
Frosty Apricot ▲(W) 034-141

(C)—Cool (W)—Warm (N)—Neutral ▲Shimmer

kiss goodbye to breast cancer
AVON

KISS GOODBYE TO BREAST CANCER BRILLIANT MOISTURE Lipcolor

24-hour moisture seventh-heaven shine

- Super moisturizing gel formula drenches lips in full 24-hour moisture...lips feel moisturized even after you take it off.
- Infused with light-reflectors for a luscious, full-color shine.

.07 oz. net wt.

4.00 each

Funding Access to Care... and Finding a Cure.

Avon will donate proceeds from each **Kiss Goodbye to Breast Cancer Lipstick** purchased to the Avon Breast Cancer Crusade to fund medical research, support services, education, early detection programs and patient care. **visit avoncrusade.com for additional information**

AVON BREAST CANCER CRUSADE

With any Kiss Goodbye to Breast Cancer Brilliant Moisture Lipcolor purchase, you'll receive a **FREE Breast Health Resource Guide.**

We've put our #1 lipstick behind our #1 cause

Choose from our six best-selling BRILLIANT MOISTURE shades:

Crusade Rose (Crushed Rose)
▲(C) *078-571*

Cherub Cheer (Cherub)
▲(N) *079-578*

Courageous Coral (Sun Coral)
▲(W) *080-310*

Spice of Life (Spicy)
▲(W) *170-750*

Determined Red (Drama Red)
▲(C) *150-737*

Brave Brocade (Brocade)
▲(C) *170-746*

AVON-NY 018454
AV_PIPES_0025833

FOUNDATION

A. 167-710
B. 085-383
C. 054-351
D. 033-418
Classic Ivory (W)

A. 167-872
B. 083-070
C. 048-527
D. 033-422
Ivory Beige (C)

A. 168-280
B. 086-614
C. 055-601
D. 033-767
E. 318-276
Soft Bisque (C)

Nude (W)
E. 324-225

A. 170-550
B. 090-116
C. 055-286
D. 033-638
Almond Beige (W)

A. 170-822
B. 094-130
C. 055-654
D. 033-843
E. 324-316
Blush Beige (C)

A. 170-287
B. 086-910
C. 046-854
D. 033-437
Natural Cream (N)

A. 170-564
B. 092-157
C. 055-673
D. 033-896
E. 324-282
Warmest Beige (N)

A. 170-841
B. 102-308
C. 045-198
D. 034-471
E. 324-301
Golden Caramel (W)

Cappuccino (W)
C. 004-302

A. 171-541
B. 102-327
C. 054-639
D. 033-949
E. 324-320
Natural Fawn (N)

A. 171-776
B. 103-448
C. 045-183
D. 036-240
E. 324-555
Beautiful Bronze (W)

A. 171-245
B. 102-858
C. 046-763
D. 034-649
E. 324-335
Deep Tan (W)

A. 171-250
B. 103-395
C. 062-026
D. 034-228
E. 324-354
Rich Honey (N)

Mahogany (W)
E. 010-869

A. 171-866
B. 103-467
C. 049-686
D. 034-232
E. 327-300
Tawni (W)

A. 171-609
B. 103-247
C. 058-907
D. 033-968
E. 324-340
Honey Beige (C)

looks natural in any light

A. AUTO FOCUS™ Light Adjusting Foundation SPF 15
Light-adjusting and skin-balancing foundation in one compact.
.31 oz. net wt.
11.00

firmer, younger-looking skin

B. BEYOND COLOR Vertical Lift® Foundation SPF 8
Redefines and tightens the appearance of sagging skin. Medium-to-full coverage. 1 fl. oz.
12.00

moisturizes

C. FACE LIFTING Moisture Firm Foundation Cream Soufflé
Visibly minimizes fine lines and wrinkles. 1 oz. net wt.
9.00

stays on until you take it off

D. PERFECT WEAR® All-Day Comfort Foundation SPF 10
12-hour transfer-resistant wear. Flawless, featherweight coverage.
1 fl. oz.
9.00

(C)—Cool (W)—Warm (N)–Neutral

because everyone's skin needs
balance

E. INCREDIBLE FINISH Foundation SPF 8
Adjusts to balance skin...for all skin types.
- Moisturizes dry areas—absorbs excess oil where needed.
- Natural, powdery finish lasts all day—no caking.
- Vitamins E & C, antioxidants and sunscreen.
- Feels weightless.

1 fl. oz.
reg. 7.00

HALF PRICE
3.50
save 3.50
WHILE SUPPLIES LAST

AVON-NY 018455
AV_PIPES_0025834

BLUSH

SPLIT SECOND Blush Stick
Creamy twist-up color that blends quickly, looks so smooth.
.35 oz. net wt.
7.50

pinks/roses
- Pretty in Pink (N) 124-487
- Barely Rose ▲(C) 047-827
- Moon Roses ▲(C) 047-308

corals/reds
- Soft Honey (W) 047-683
- Tropical Peach ▲(W) 047-789
- Natural Suede (N) 047-664

mauves/berries
- Romance ▲(C) 047-793
- Perfect Plum (C) 047-812

beiges/browns

TRUE COLOR Powder Blush
Silky smooth color wears for hours. Flawless, even application.
.22 oz. net. wt.
7.50

mauves/berries
- Antiquity ▲(C) 223-201
- Mad About Mauve ▲(C) 223-235
- Rosy Cheeks (C) 223-493

beiges/browns
- Golden Glow—Dark ▲(N) 149-794
- Golden Glow—Light/Medium ▲(N) 149-722
- Earthen Rose (W) 222-501

corals/reds
- Coral Myth (W) 220-255
- Peach Tint (W) 019-866
- Russet (N) 221-892

pinks/roses
- Classic Aura (C) 223-240
- Rose Lustre ▲(C) 224-341
- Deep Pink (C) 223-952

(C)—Cool (W)—Warm (N)—Neutral ▲Shimmer

CONCEALER

A

A. BEYOND COLOR Line Diminishing Concealer SPF 15
Visibly reduces dark circles and fine lines immediately.
.25 oz. net wt.
6.00

B

B. PRECISE COVERAGE Concealing Stick
Light-reflecting particles "erase" fine lines, wrinkles and undereye circles.
.06 oz. net wt.
5.00

powder & brush in one

Shake and **powder** flows into **brush.**
Just **sweep** it on.

SHAKE IT UP! Face Powder/Brush
Retractable brush. Incredible Finish Loose Powder is inside handle. Refillable. .07 oz. net wt.
9.00

CONCEALER

C. Concealer
- Lightweight, long-wearing, oil-free.
- Medium coverage.

.5 fl. oz.
reg. 4.50
NOW 2.99
save 1.50

WHILE SUPPLIES LAST

adjusts to skin's needs...
INCREDIBLE FINISH

AVON COLOR

PRESSED POWDER

Classic Ivory (C) D. 315-903
Translucent Ivory (N) D. 315-152
Natural Beige (N) D. 313-877
Nude Beige (N) D. 315-884
Tawny (W) D. 314-070
Cappuccino Cream (N) D. 314-065
Toasted Beige (N) D. 314-653

LOOSE POWDER

Pressed and Loose Powders
Reflects light away from imperfections.

D. Pressed Powder
.4 oz. net wt.

E. Loose Powder
.75 oz. net wt.

reg. 7.50
NOW 6.49 EACH
save 1.00

AVON-NY 018456
AV_PIPES_0025835

SPEED DRY Dries in 60 seconds

pales/sheers

- Sheer Peach ▲(W) 176-620
- Sheer Frill ▲(C) 176-778
- Sheer Opal ▲(N) 176-979
- Sheer Perfection ▲(N) 176-782
- Tranquil ▲(W) 067-635
- Smoke ▲(C) 068-282
- Snowflake ▲(C) 068-278

beiges/browns

- Crystal Calm ▲(W) 067-669
- Café au Lait ▲(W) 068-316
- Cappuccino (W) 067-889
- Brown Pearl ▲(W) 068-369
- Mocha (W) 068-230

mauves/berries

- Innocent Violet ▲(C) 067-860
- Juicy Plum (C) 068-210

corals/reds

- Melon (W) 068-005
- Creamy Coral ▲(W) 068-392
- Red Red (C) 068-407
- Delicate Mauve (C) 068-187
- Red Wine (C) 068-737
- Amethyst Shimmer ▲(C) 068-445

pinks/roses

- Adoring Rose ▲(C) 067-764
- Feisty ▲(C) 067-855
- Pink Pearls ▲(C) 068-851
- Carnival ▲(C) 068-995
- Dreamy (C) 068-206
- Strawberry ▲(C) 069-040

shades of the moment

- Sizzling Sand ▲(W) 268-327
- Sizzling Sky ▲(C) 268-289
- Sizzling Pink ▲(C) 267-976
- Sizzling Sun ▲(W) 267-919

• These shades are offered last time in this brochure. See your Representative for replacement shades.

(C)—Cool
(W)—Warm
(N)—Neutral
▲Shimmer

SPEED DRY™ Nail Enamel
One coat is all you need.
Color goes on smoothly, evenly.
.4 fl. oz.
3.95

Perfect stocking stuffer!

NEW

Gingerbread Emery Board
Mini emery shapes nails to a smooth finish. 3" L.
074-781
only 99¢

AVON COLOR

beauty-full gifts

Deluxe Manicure Kit
For professional-looking, at-home manicures and pedicures. Vinyl case (closed, 4" x 5") keeps implements organized. A perfect holiday gift!
233-979

9-piece Manicure Kit
ONLY 14.99
$25 value

AVON-NY 018457
AV_PIPES_0025836

FLAVOR SAVERS Lip Gloss
.15 oz. net wt.

Dew Kiss Lip Dew
.15 oz. net wt. *088-014*

AVON BASICS
Care Deeply with Aloe Lip Balm
.15 oz. net wt. *195-025*

SLICK TINT For Lips
.15 oz. net wt.

Glossy Rose ▲(C) 088-435
Glossy Wine ▲(C) 088-440
Glossy Opal ▲(W) 105-398

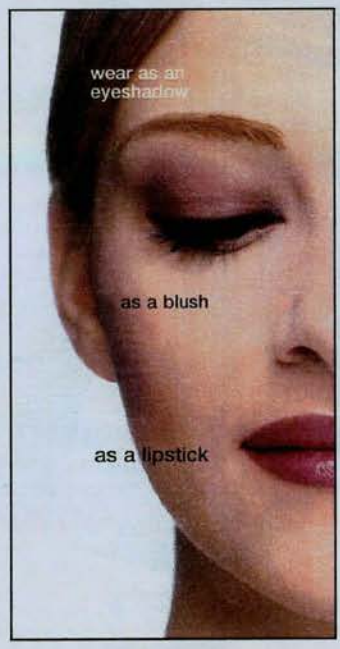
(C)—Cool
(W)—Warm
(N)—Neutral
▲Shimmer

LIP BALMS ONLY 99¢ EACH

grab a pencil

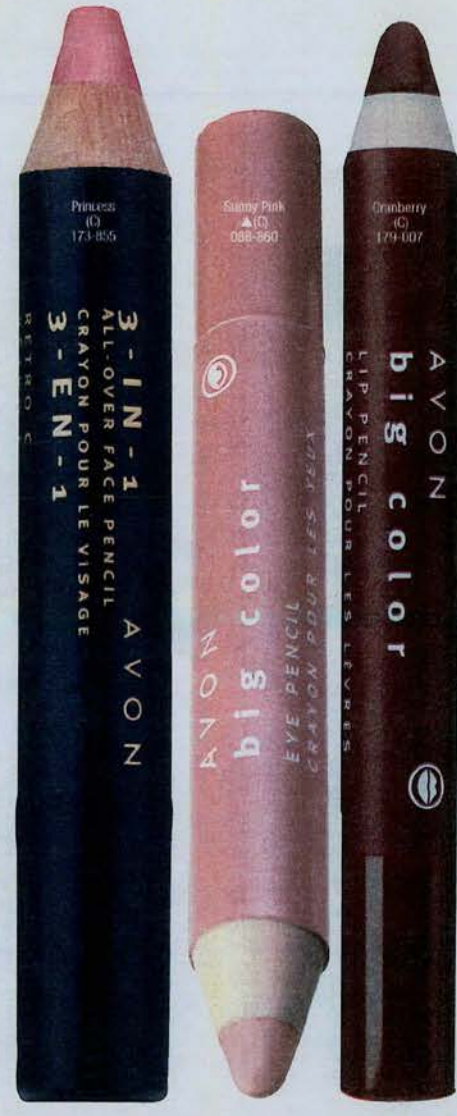
3-IN-1
ALL-OVER FACE PENCIL

for eyes, lips, cheeks
Creamy, smooth formula blends easily for soft, shimmery pastel color on eyes, lips and cheeks.
.13 oz. net wt.
reg. 8.00



Vogue ▲(W) 172-533
Bazaar ▲(C) 173-176
Teen Spirit ▲(C) 173-779
Princess (C) 173-855
Allure ▲(C) 173-119
Retro ▲(C) 173-085

SAVE UP TO 50%


Princess (C) 173-855
3-IN-1 ALL-OVER FACE PENCIL CRAYON POUR LE VISAGE 3-EN-1 AVON
Sunny Pink ▲(C) 088-860
AVON big color EYE PENCIL CRAYON POUR LES YEUX
Cranberry (C) 179-007
AVON big color LIP PENCIL CRAYON POUR LES LÈVRES

AVON COLOR

BIG COLOR EYE PENCIL
two-way color—Use it as a shadow, use it as a liner!
.06 oz. net wt.
reg. 5.00

Summer Lilac ▲(C) 088-875
Royal Velvet ▲(C) 157-875
Nutmeg ▲(W) 157-860
Blue Sky ▲(C) 283-650
Sunny Pink ▲(C) 088-860
Mint Breeze ▲(W) 088-909
Cocoa Praline ▲(W) 158-828
Khaki ▲(W) 158-116

BIG COLOR LIP PENCIL
.1 oz. net wt.
reg. 5.00

Cranberry (C) 179-007
Mocha Frosting (W) 169-932
Port Wine (C) 180-868
Cinnamon Spice (W) 180-853

WHILE SUPPLIES LAST

ALL PENCILS 3.99 EACH

AVON-NY 018458
AV_PIPES_0025837

Far Away Sensual Embrace

Embrace the moment

Sensuous floriental seduces the senses with exotic aromas that captivate a passionate floral heart.

NEW

FAR AWAY
Sensual Embrace
True Indulgence Gift Set
Create a mood of pure indulgence. Seduce your senses in layers with this exclusive decorative boxed set including:

- **Eau de Parfum Spray** 1.7 fl. oz.
- **Creamy Shower Wash** 3.4 fl. oz.
- **Body Cover** 6.7 fl. oz.

293-991

22.50 the 3-piece set

3-piece gift set ready-to-give

rub your wrist here to try Sensual Embrace
scented page

only 22.50 the 3-piece set
a 37.50 value

AVON-NY 018459
AV_PIPES_0025838

IMARI

Where passion blooms

A rich, elegant scent blossoming with incense, musk and hints of spice.

NEW

IMARI
Sensual Gift Set
Experience the rich, indulgent oriental scent of Imari in layers. Exclusive decorative boxed set includes:

- **Eau de Cologne Spray** 1.2 fl. oz.
- **Eau de Cologne Spray** 1 fl. oz.
- **Bath and Shower Gel** 6.7 fl. oz.
- **Body Lotion** 6.7 fl. oz.

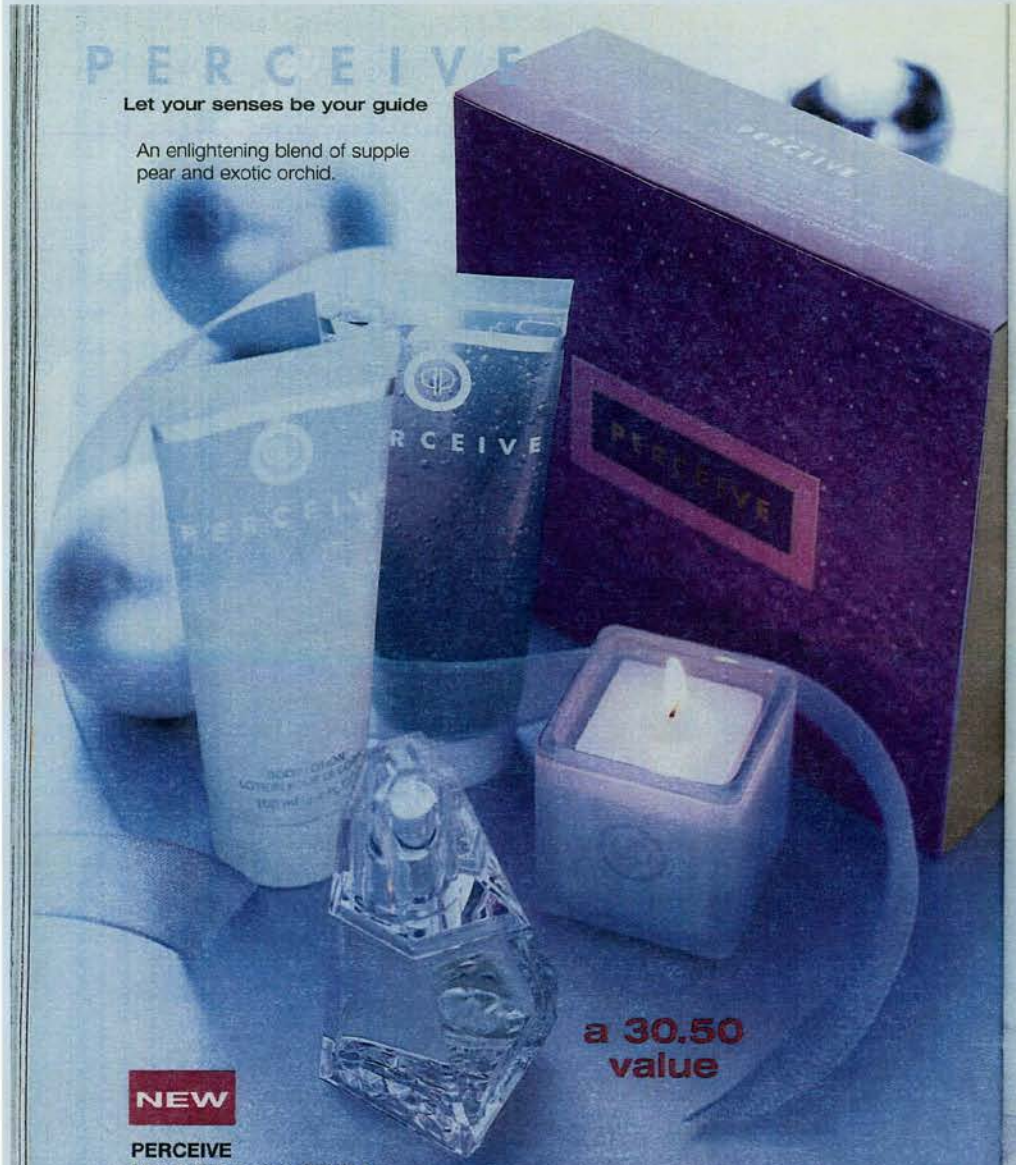
244-551
19.50 the 4-piece set

4-piece gift set ready-to-give

rub your wrist here to try Imari
scented page

only 19.50 the 4-piece set
a 46.00 value

AVON-NY 018460
AV_PIPES_0025839



PERCEIVE

Let your senses be your guide

An enlightening blend of supple pear and exotic orchid.

a 30.50 value

NEW

PERCEIVE
Mood Enhancing Gift Set
A radiant oriental to lift your spirit and elevate your mood.
Ready-to-give boxed set includes:
- **Eau de Parfum Spray** 1 fl. oz.
- **Body Lotion** 3.4 fl. oz.
- **Shower Gel with Moisturizing Beads** 3.4 fl. oz.
- **Scented votive candle in a frosted glass holder** (2" H)

272-072

only 19.50 the 4-piece gift set

RARE PEARLS

The mystery lies within

A shimmering floral with a pure heart of magnolia and sparkling plum.

a 34.50 value

NEW

RARE PEARLS
Precious Treasures Gift Set
An air of mystery and temptation captured in fragranced layers to entice the senses. Decorative boxed set includes:
- **Eau de Parfum Spray** 1.7 fl. oz.
- **Body Lotion** 3.4 fl. oz.
- **Classic Baroque Pearlesque Earrings** (⅝" diam., of simulated pearl & goldtone.)

244-073

only 19.50 the 3-piece gift set

AVON-NY 018461
AV_PIPES_0025840

Far Away

A lush and liberating journey of the senses

A modern blend of alluring amber and mysterious freesia.

Eau de Parfum Spray
1.7 fl. oz.
215-393
19.50

Eau de Parfum Spray
.5 fl. oz.
218-631
8.00

Shower Gel with Moisturizing Beads
6.7 fl. oz.
195-250
10.00

Perfumed Body Lotion
6.7 fl. oz.
079-601
9.00

Shimmering Body Powder
1.4 oz. net wt.
066-332
5.50

HAIKU

Sheer poetry in a scent

A spiritual garden of jasmine, citrus and lilies.

Eau de Parfum Spray
1.7 fl. oz.
102-972
19.50

Body Lotion
6.7 fl. oz.
104-430
9.00

Shower Gel with Moisturizing Beads
6.7 fl. oz.
068-483
10.00

body lotion & shower gel **2 for 9.99**

mix & match **Save up to $10** (page 71)

AVON-NY 018462
AV_PIPES_0025841

RARE RUBIES

Precious. Exotic. Untamed.

A brilliant blend of sensual jasmine and spicy cinnamon.

Shower Gel with Moisturizing Beads
6.7 fl. oz.
195-063
10.00

Eau de Parfum Spray
1.7 fl. oz.
194-880
19.50

Body Lotion
6.7 fl. oz.
195-030
9.00

RARE GOLD

Treasure it always

Opulent orange flowers mixed with precious amber.

Shower Gel with Moisturizing Beads
6.7 fl. oz.
129-288
10.00

Eau de Parfum Spray
1.7 fl. oz.
296-948
19.50

Body Lotion
6.7 fl. oz.
303-148
9.00

little black dress

Always in style

A classic floral blend enhanced with gardenia and apricot.

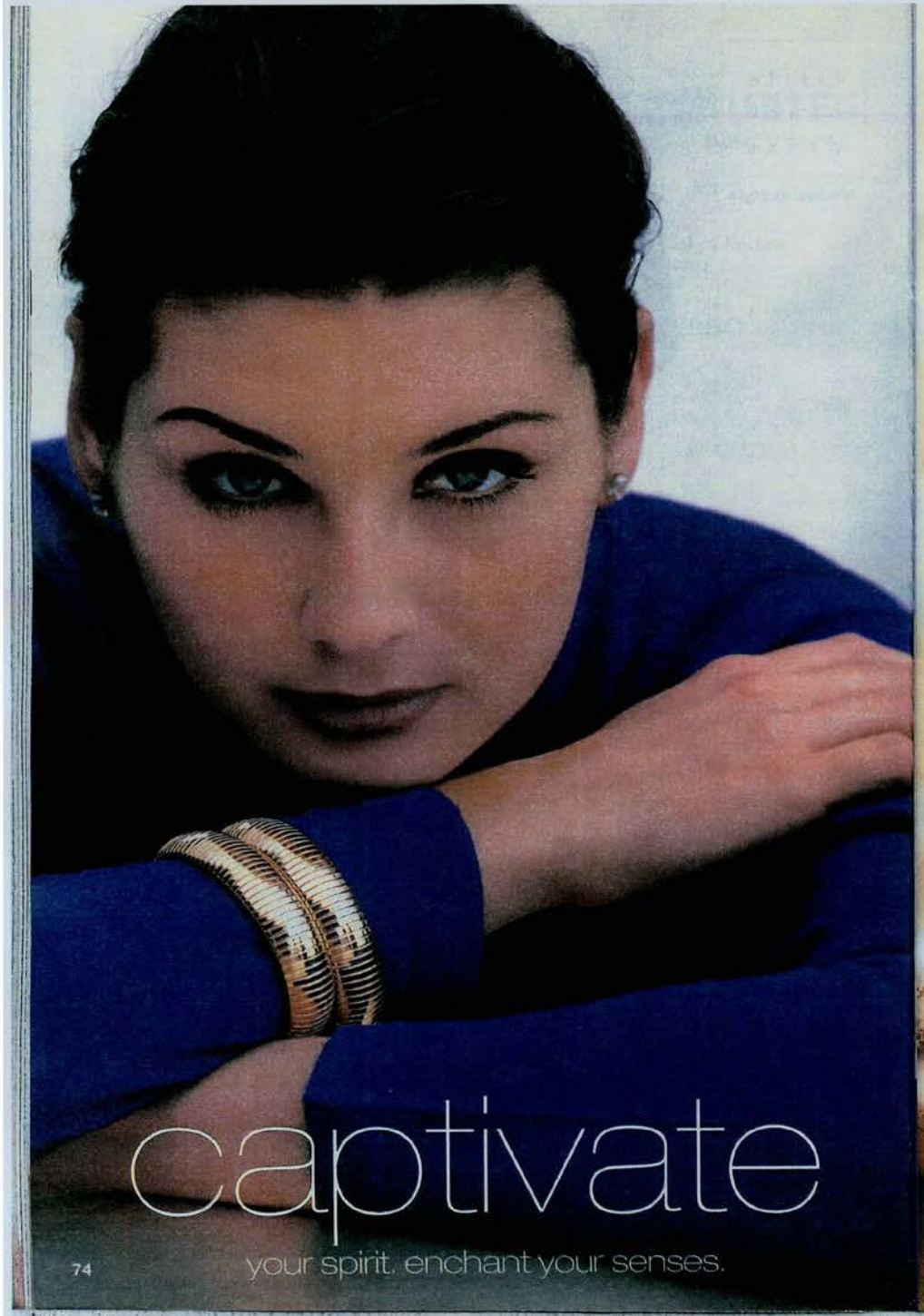
Shower Gel with Moisturizing Beads
6.7 fl. oz.
077-135
10.00

Body Lotion
6.7 fl. oz.
078-480
10.00

Eau de Parfum Spray
1.7 fl. oz.
135-639
22.50

shower gel & body lotion **any 2 for 9.99**
mix & match of equal or lesser value
Save up to $10

AVON-NY 018463
AV_PIPES_0025842



Mesmerize

A hypnotic blend of pure enchantment

rub your wrist here to try Mesmerize
scented page

Cologne Spray
Enchanting jasmine blended elegantly with sandalwood.
1.7 fl. oz.
085-254
reg. 19.50

now only 9.99
save 9.50
lowest price ever

AVON-NY 018464
AV_PIPES_0025843

seasonal

scents to delight the senses

RARE SAPPHIRES
Eau de Parfum Spray
Fig leaf and cedarwood enhance this floral bouquet.
1.7 fl. oz. *156-242*
19.50

SOFT MUSK
Eau de Cologne Spray
An intimate, warm musk infused with jasmine and rose.
1.7 fl. oz. *002-190*
14.50

PEACH SOFT MUSK
Eau de Cologne Spray
A fruity musk blended with ripe peach, juicy melon and exotic violet.
1.7 fl. oz. *002-147*
14.50

CANDID
Cologne Spray
Tropical flowers and woods.
1.7 fl. oz. *106-925*
13.50

TIMELESS
Cologne Spray
A forever fragrance of enchanting mimosa, magnolia and a hint of musk. 1.7 fl. oz. *011-626*
13.50

NIGHT MAGIC
EVENING MUSK
Cologne Spray
Sultry incense infused with seductive evening amber.
1.7 fl. oz. *011-679*
13.50

cologne spray **any 2**
mix & match of equal or

for 14.99
lesser value **Save up to $24**

AVON-NY 018465
AV_PIPES_0025844

NEW

Women's Classics Gift Set
A trio of fragrant layers in a holiday gift box. Each set includes:
- Cologne Spray (1 fl. oz.)
- Body Powder (1.4 oz. net wt.)
- Perfumed Skin Softener (5 oz. net wt.)

Peony Soft Musk *323-616*

Odyssey *138-456*

Sweet Honesty *316-618*

9.99 each set

3-piece gift sets for her

NEW

Men's Classics Gift Set
A trio of grooming essentials for him. Each boxed gift set includes:
- Cologne Spray (Black Suede 3.4 fl. oz./Wild Country 3 fl. oz.)
- After Shave Balm with AHA and SPF 15 (2.5 fl. oz.)
- Roll-On (1.7 fl. oz.)

Black Suede *304-952*

Wild Country *293-418*

9.99 each set

& him only 9.99 each set up to a $21 value!

AVON-NY 018466
AV_PIPES_0025845

PARADIGM

unquestionable style

A rich elegant, modern chypre. Freshened with brilliant basil, thyme and clary sage. At its heart, fresh juniper and jasmine. Warmed with sandalwood and patchouli. **A commanding presence with an air of unquestionable style.**

PARADIGM
Cologne Spray
3.4 fl. oz.
312-650
17.50

COASTLINE

fresh. liberating. distinctive.

An invigorating blend of cool cypress and rich warm woods mixed with spicy nutmeg and sensual patchouli.

Cologne Spray
3.4 fl. oz.
156-788
reg. 17.50

After Shave
3.4 fl. oz.
156-773
reg. 15.50

only 9.99 each (page 81)

Save up to 7.50 lowest price this year

AVON-NY 018467
AV_PIPES_0025846

scents of distinction

MUSK FOR MEN
A charming musk mixed with bergamot and patchouli.

Cologne
3.4 fl. oz.
097-474
13.50

After Shave
3.4 fl. oz.
119-295
11.50

WILD COUNTRY
Spicy coriander and lively bergamot blended with sweet powdery tones.

Cologne Spray
3 fl. oz. *086-466*
14.00

Cologne
4 fl. oz. *149-502*
13.50

After Shave
4 fl. oz. *002-993*
11.50

MESMERIZE FOR MEN
A mysterious scent of precious woods and exotic spices.

Cologne Spray
3.4 fl. oz.
137-498
15.50

After Shave
3.4 fl. oz.
137-502
13.50

BLACK SUEDE
A confident and smooth fragrance with warm woody notes and a hint of leather.

Cologne Spray
3.4 fl. oz.
083-251
15.50

After Shave
3.4 fl. oz.
083-342
13.50

UOMO
A dynamic mix of rosewood and sage.

Cologne Spray
3.4 fl. oz.
096-760
15.50

After Shave
3.4 fl. oz.
096-774
13.50

INTRIGUE
A complex oriental blend with bergamot, ginger and cardamom.

Cologne Spray
3.4 fl. oz.
161-836
17.50

After Shave
3.4 fl. oz.
161-999
15.50

PERCEIVE FOR MEN
An enlightening blend of citrus, earthy sage and calming cedarwood.

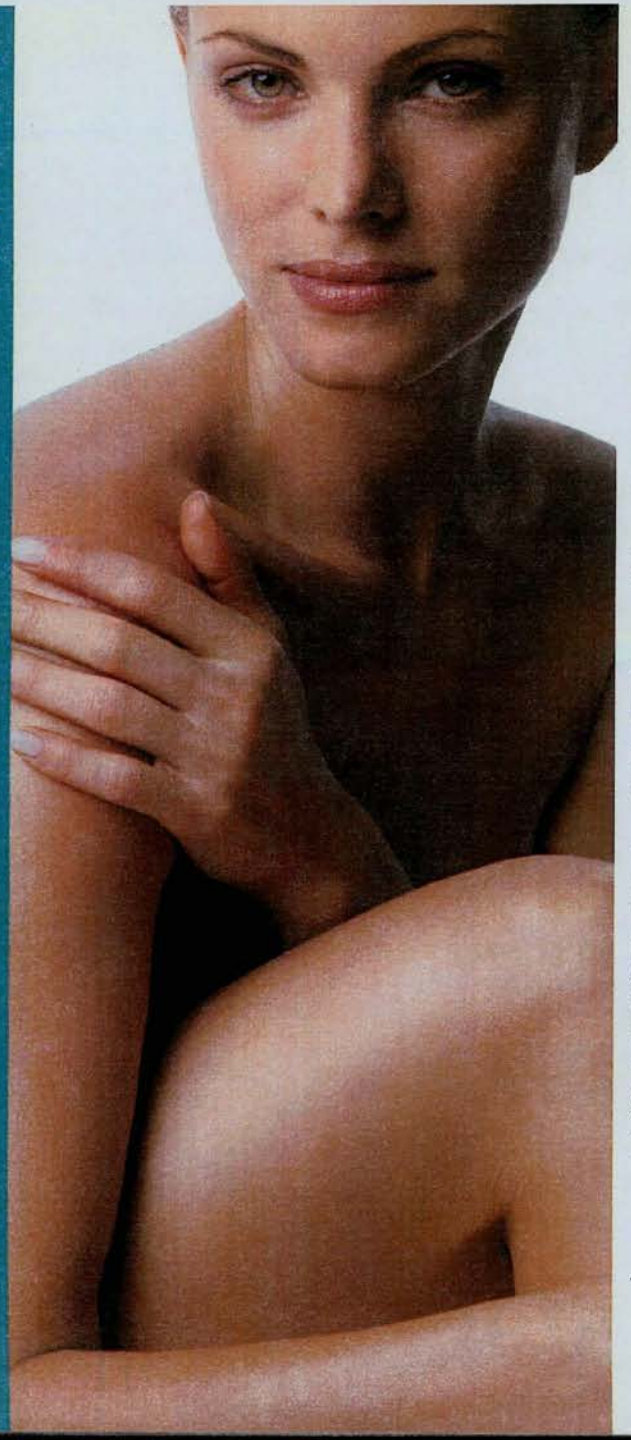
Cologne Spray
3.4 fl. oz.
194-550
17.50

After Shave
3.4 fl. oz.
194-640
15.50

cologne spray & after shave **buy one,**
mix or match of equal or lesser value

get one for 1.99
(pages 82 & 83 only) **Save up to 15.50**

AVON-NY 018468
AV_PIPES_0025847



for face

#1 product in anti-aging!*

RETROACTIVE
Age Reversal Cream
AM/PM
Hydroxy-acid free moisturizing treatment featuring patent-pending Rejuvi-Cell Technology, helps slow down the signs of aging in younger skin and reverses the signs of aging in mature skin.
1.7 fl. oz. *208-577*

24.00

for body

RETROACTIVE BODY
Age Reversal Lotion
AM/PM
The first age-fighting body lotion featuring Rejuvi-Cell Technology, actually slows the signs of aging, to reveal healthier, dramatically younger-looking skin all over your body!
5.1 fl. oz. *061-838*

16.00

for eyes

RETROACTIVE EYE
Age Reversal Serum
AM/PM
Revolutionary eye serum, featuring Rejuvi-Cell Technology, delivers powerful age-reversing ingredients directly to the delicate eye area to slow the signs of aging.
.4 fl. oz. *016-996*

18.00

* #1 in the mass-priced anti-aging segment per single SKU based on IRI syndicated sales data for Facial Skin Care, plus Avon Customer Price Sales for a 52-week period ending March 24, 2002.

experience the amazing age-reversing powers of

RETROACTIVE

You'll never show your true age again!

ANEW
RETROACTIVE BODY/CORPS lotion
150ml 5.1 FL OZ
ANEW RETROACTIVE cream/crème
ANEW RETROACTIVE EYE/YEUX serum sérum
ANEW

AVON-NY 018469
AV_PIPES_0025848

ANEW TESTED. PROVEN. AGE INTERVENTION.

SELF's HEALTHY BEAUTY AWARDS WINNER 2002

all stages of aging

1. cleanse
Ultra Cream Cleanser AM/PM
5.1 fl. oz. *035-941*
14.00

2. tone
Clarifying Essence AM/PM
5.1 fl. oz. *036-216*
14.50

3. treat
Perfect Eye Care Cream SPF 15 AM/PM
.5 fl. oz. *195-230*
13.50

PURE O_2 Oxygenating Youth Complex SPF 15 AM
1.7 fl. oz. *048-163*
24.00

Dramatic Smoother Facial Mask AM/PM
2.5 fl. oz. *200-781*
14.00

moderate signs of aging

repair wrinkles
LINE ELIMINATOR

Neo-Retinol Line Plumper SPF 15 AM/PM
First-ever multi-action stick actually "plumps" and smoothes the appearance of targeted lines on contact!
.06 oz. net wt.
166-823
16.00

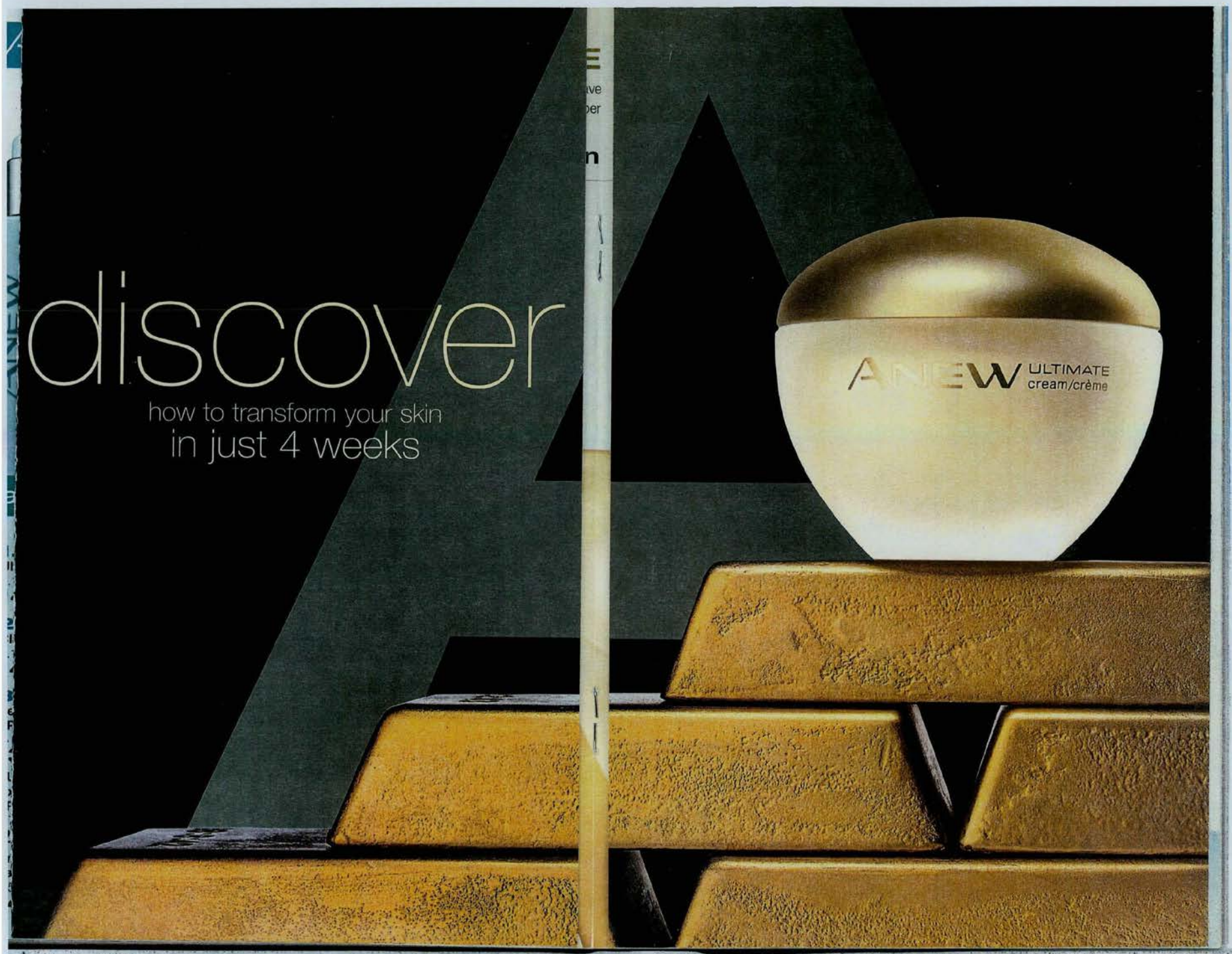
Dual Retinol Facial Treatment PM
Refines, resurfaces and reduces the look of deep lines and wrinkles with patent-pending irritation-reducing vitamin/herbal technology.
1 fl. oz. *027-674*
16.00

prime your skin for a
healthy
youth-full future

SKINTRITION
Multi-Vitamin Skin Primer AM/PM
Lightweight lotion delivers a "daily allowance" of Vitamins A, C, E, minerals and folic acid directly to skin for a healthier, more radiant look. 1.7 fl. oz.
104-444
reg. 16.00
ONLY 10.99
save $5

vitamin A	vitamin E	vitamin C	B complex	Biotin
Known to help soften and smooth skin; enhances skin's elasticity.	Shown to protect skin from environmental stresses; an antioxidant.	A popular antioxidant; neutralizes skin-damaging free radicals.	Discovered to help maintain soft skin.	Known to help keep skin supple.

AVON-NY 018470
AV_PIPES_0025849



AVON-NY 018471
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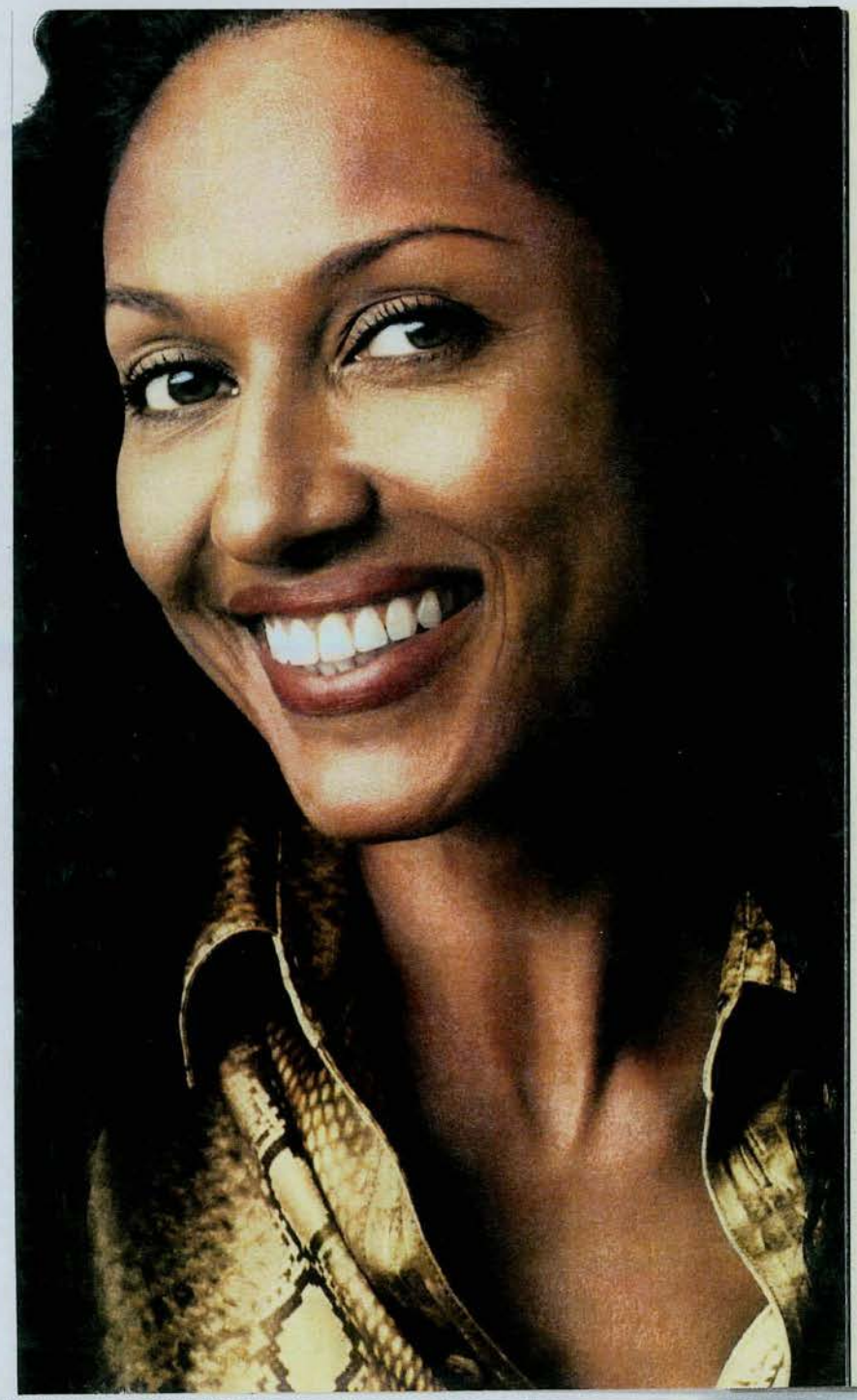


NEW ANEW ULTIMATE

After years of research, scientists at Avon Skin Care Laboratories have
Our exclusive **Ultimate Fusion Complex™**, infused with Gold, Copper

transforms your skin

from

skin exhibiting puffiness with loss of tone
visible signs of crepiness & sagging
uneven look with creases, fine lines & wrinkles
a complexion that's dull, lifeless

THE ULTIMATE RESULTS

Based on the percentage of women who previewed ANEW ULTIMATE.

instantly

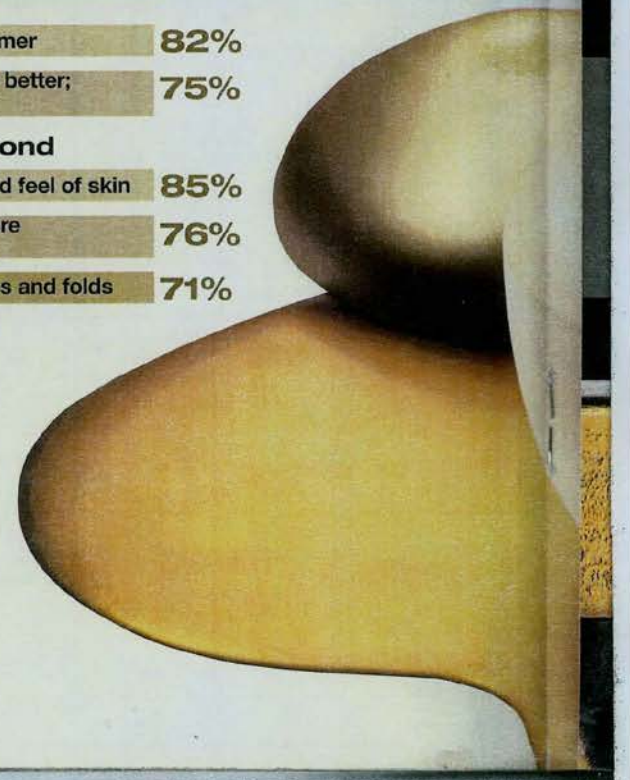
youthful glow; healthier-looking complexion	71%

week 1

skin looks and feels firmer	82%
skin looks significantly better; improved clarity	75%

week 4 and beyond

transforms the look and feel of skin	85%
creates a sculpted, more contoured look	76%
smoothes deep creases and folds	71%



AVON-NY 018472
AV_PIPES_0025851

E SKIN TRANSFORMING CREAM

ave captured some of the most powerful anti-aging ingredients available.
per and Magnesium, creates a luxurious, richly indulgent soufflé that actually...

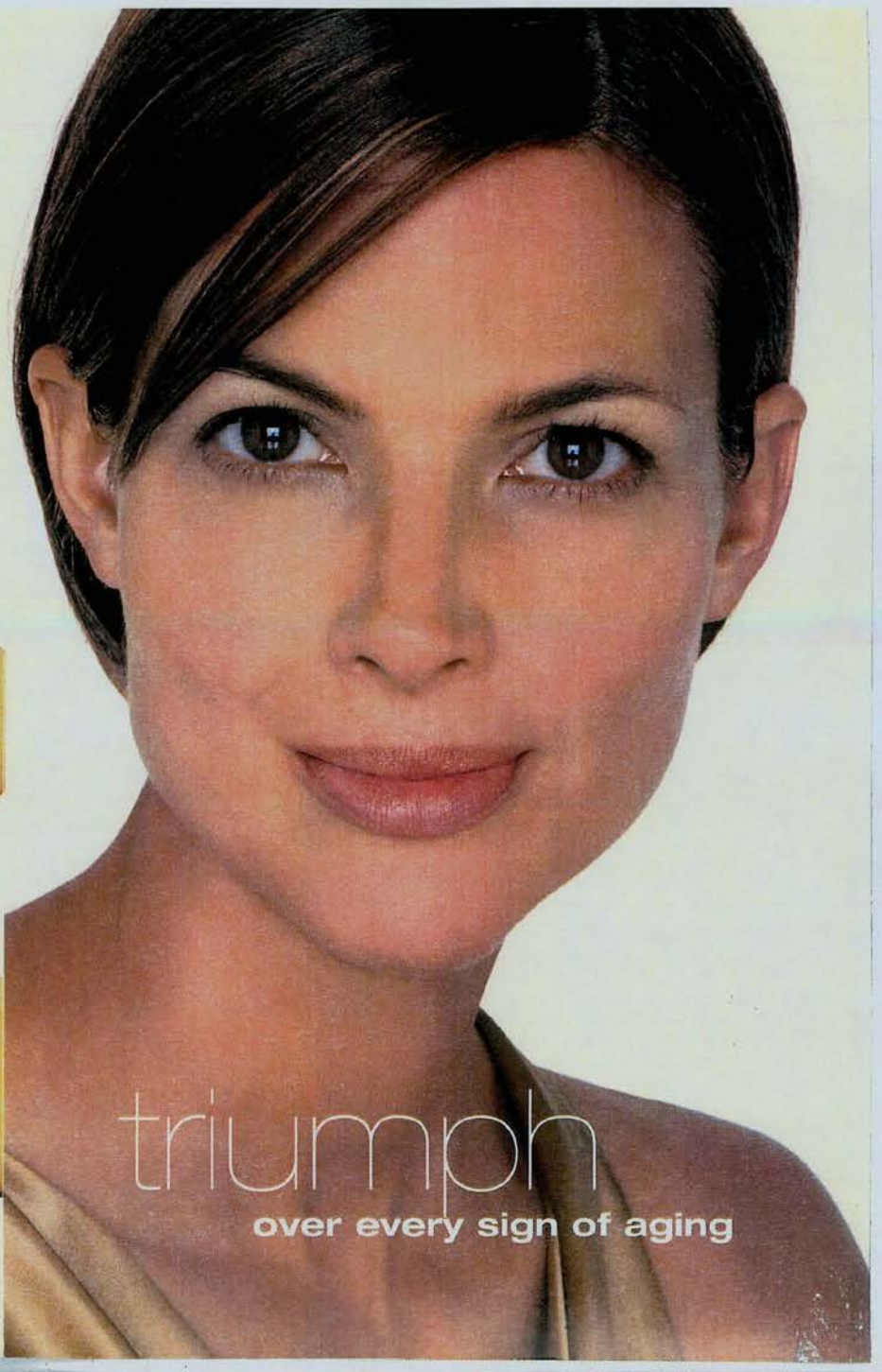
n in just 4 weeks . . .

to
slender, defined facial contours
dramatically firmer and uplifted skin
supremely smooth, virtually lineless skin
richly radiant, exquisitely brilliant skin

$30

for priceless results

Use daily, AM/PM.
1.7 fl. oz. *299-731*



92

AVON-NY 018473
AV_PIPES_0025852

ANEW TESTED. PROVEN. AGE INTERVENTION.

minimal signs of aging

brighten

LUMINOSITY
Brightening Complex
SPF 15 AM/PM
1 fl. oz. *178-895*
20.00

refine texture

ADVANCED ALL-IN-ONE
Each, 1.7 fl. oz.

Self-Adjusting Perfecting Creme
SPF 15 AM
Normal-to-dry skin.
327-080

Self-Adjusting Perfecting Lotion
SPF 15 AM
Normal-to-oily skin.
194-712
16.00 each

radiance

CLEARLY C
10% Vitamin C
Serum PM
1 fl. oz. *178-876*
20.00

advanced signs of aging

uplift & tighten

FORCE EXTRA
Triple-lifting formulas, featuring Oxa Diacid, AVC[19] and a Bio-Protective Complex, work instantly to help lift, firm and smooth skin.

Triple Lifting Day Cream
SPF 15 AM
1.7 fl. oz. *036-201*

Triple Lifting Night Cream PM
1.7 fl. oz. *036-197*
22.00 each

Triple Lifting Eye Cream PM
.5 fl. oz. *033-475*
18.00

BIOLOGIE+

skin optimizer SPF 15

anti-aging inspired by nature... advanced by science

Some of the purest, most effective active anti-aging ingredients found in nature—combined with advanced science to bring you extraordinary anti-aging results.

Refreshes and hydrates skin for a softer, smoother, virtually flawless complexion on contact!

Visibly diminishes early fine lines; skin appears even-toned and radiant in just 7 days.

Refines and revitalizes over time, so skin looks its best.

Alpha-hydroxy- and oil-free!

Use daily, AM.
1.7 fl. oz. *003-913*
reg. 18.00

ONLY 12.99
SAVE $5

AVON-NY 018474
AV_PIPES_0025853

AVON
simple solutions for beautiful skin

stretch marks?

AVON BODY
Re-fine
Stretch Mark Smoother
Resurfaces and smoothes skin to visibly fade existing stretch marks, and help keep them away!
6.7 fl. oz. *136-248*
12.50

prone to cellulite?

AVON BODY
Self-Taut Cellulite Control Gel
Formulated with multi-fruit acids plus natural botanicals for firmer, smoother skin in just 4 weeks! 6.7 fl. oz.
251-014
12.50

need to energize & revitalize?

Beautiful Morning Revitalizing Moisturizer SPF 10
Creamy multi-benefit moisturizer revitalizes and energizes skin, adding a touch of sun-kissed color over time. Lifts your spirits with a refreshing time-released blend of natural essence. 1.7 fl. oz.
196-060
9.50

dramatically firmer,
toned skin in just 4 weeks!

Dramatic Firming Cream for Face and Throat
Rich, indulgent cream features an exclusive blend of vitamin E, carrot, calendula, apricot and arnica oils to noticeably firm and tone skin after only four weeks. 1.7 fl. oz. *236-174*
reg. 8.00
now 5.99
save 25%

AVON-NY 018475
AV_PIPES_0025854

dark undereye circles?

Lighten Up Plus Undereye Treatment
Reduces the appearance of undereye circles in just two weeks. .5 fl. oz.
067-252
15.00

need intense moisture?

Moisture 24 Long-Lasting Hydrating Cream
Refreshing gel-cream formulated with purified water smoothes, firms and relieves extra-dry skin on contact.
1.7 fl. oz.
014-056
11.00

AVON
simple solutions for beautiful skin

skin need a lift?

Virtual Lift Instant Results Serum
Skin is instantly smoother, firmer, and more taut for up to 8 hours. 1 fl. oz.
008-130
12.00

makeup removal on the go?

CLEAN 'N GO Cleansing and Makeup Remover Cloths
25 cloths. *004-207*
5.99

even-out
dark or discolored skin

Banishing Cream Skin Discoloration Lightener
Gradually fades freckles, age spots and other dark areas. 2.5 fl. oz. *199-920*
reg. 8.50
now 4.99
save 40%

AVON-NY 018476
AV_PIPES_0025855

AVON
simple solutions for beautiful skin

skin need a good night's sleep?

NEW

Milk Comfort Nourishing Night Cream
Luxurious cream gently envelops skin with comforting moisture. Overnight, skin is balanced, replenished and refortified.
1.7 fl. oz. *138-475*
11.50

need moisturizing and firming?

HYDROFIRMING
Boosts skin's moisture level by at least 125% upon application. In just two weeks skin appears 25% more elastic; feels 25% firmer.*

for day
normal-to-dry skin
Day Cream SPF 15
1.7 fl. oz. *255-627*
11.50

for night
normal-to-dry skin
Night Cream
1.7 fl. oz. *169-124*
11.50

all skin types
Eye Cream
.5 fl. oz. *172-992*
9.50

* Based on consumers' perceptions.

Ultimat-E
Vitamin E Cream

Fewer visible lines & a remarkable new radiance in just 2 weeks!*

normal-to-oily skin
Ultimat-E Vitamin E Cream

- Enriched with antioxidant Vitamin E to restore and protect skin from environmental aggressors that lead to premature aging
- Natural fruit extracts, including apple, grape and mango work to reveal a healthy-looking glow
- Smoothes skin so makeup sweeps on with ease

Use daily PM, after cleansing.
2.5 fl. oz. *248-380*
reg. 8.00

ONLY 5.99
save 25%

AVON-NY 018477
AV_PIPES_0025856

AVON
simple solutions for beautiful skin

problem with pores & oily skin?

Magic Matte Oil-Absorbing Films *
50 films. *052-727*
5.99
*** last time in brochure while supplies last**

PORE-FECTION

Mattifier
Use daily AM/PM, before moisturizing.
1.7 fl. oz. *286-917*
8.00

Cleanser
Daily AM & PM.
6.7 fl. oz. *286-960*
7.00

Mask
Use as needed, 1-2 times weekly.
3.4 fl. oz. *286-989*
8.00

Light Moisture Lotion
Daily AM & PM, after cleansing.
1.7 fl. oz. *229-138*
10.00

want healthy-looking skin every day?

cleanse day & night
all skin types
Keep It Clean! Multi-Vitamin Cleanser
6.7 fl. oz. *233-160*
6.00

tone day & night
all skin types
Keep It Fresh! Multi-Vitamin Toner
5.1 fl. oz. *008-790*
6.00

moisturize day
all skin types
Multi-Boost Daily Vitamin Moisturizing Cream SPF 15
2.5 fl. oz. *221-429*
8.00

moisturize night
dry or mature skin
Nurtura Replenishing Cream
1.7 fl. oz. *035-171*
8.00

Nature's Therapy
for Stressed-Out Skin

BOTANISOURCE

Comforting Moisture Cream
- Rejuvenates and invigorates with a Phyto-Nutrient Complex*.
- Reduces the appearance of blotchiness and redness.

1.7 fl. oz. *318-960*
9.50

Eye Comfort
- Calms the appearance of fatigue, puffiness, fine lines.
- Relieves with a soothing blend of botanicals and plant proteins.
- Soothes & cools with a refreshing scent sparked with mandarin, rose, orange flower.

.5 fl. oz. *256-145*
7.50

*A plant-derived blend of extracts including ginkgo biloba, ginseng, green tea and echinacea.

BOTH FOR 9.99 *183-757*

save over 40% (page 103)

AVON-NY 018478
AV_PIPES_0025857

■ = Daily usage ■ = 1–2x per week ■ = As needed

SAVE UP TO 30%
(PAGE 104)

■ **A. Cleansing Scrub**
2.5 fl. oz. *013-686* **reg. 4.29**
ONLY 2.99

■ **B. Medicated Body Scrub**
6.7 fl. oz. *093-870*

■ **C. Medicated Gel Wash**
5.1 fl. oz. *306-458*

■ **D. Deep Pore Cleanser**
5.1 fl. oz. *176-510*

reg. 5.29 each
ONLY 3.79 each

■ **E. Overnight Treatment**
4 fl. oz. *032-589*

■ **F. Targeted Blemish Remover**
.5 fl. oz. *254-420*

■ **G. Anti-Shine Treatment**
1.7 fl. oz. *199-915*

reg. 5.29 each
ONLY 3.79 each

■ **H. Extra Strength Cleansing Pads**
42 pads. *202-488*

■ **I. Astringent Cleansing Lotion Extra Strength**
8 fl. oz. *007-282*

reg. 4.29 each
ONLY 2.99 each

Clearskin
for blemish-prone skin.

NEW

Clearskin
Facial Cleansing Wipes
Removes pore-clogging dirt, oil and makeup, in one simple step. Infused with tea tree oil and cucumber extract, each cloth cleanses, refreshes and tones for clear, healthy-looking skin, at home or on the go. 25 cotton cloths.
184-089
will be 5.29 in brochure 25

INTRO SPECIAL 3.99

AVON-NY 018479
AV_PIPES_0025858

MOISTURE THERAPY fast

oatmeal

A. Hand Cream
4.2 fl. oz. *049-739*
reg. 3.99
now 1.99

intensive

B. Hand Cream
4.2 fl. oz.
180-777
reg. 3.99
now 1.99

C. Dry Patch Stick
1.9 oz. net wt.
048-130
reg. 7.99
now 3.99

D. Moisturizing Lip Treatment SPF 15
.15 oz. net wt.
167-633
reg. 1.49
now 79¢

E. Extra Strength Cream
5.3 oz. net wt.
180-523
reg. 5.99
now 2.99

relief

for extra dry skin

AVON MOISTURE THERAPY INTENSIVE

BODY LOTIONS
Each, 13.5 fl. oz.

intensive
F. Body Lotion
111-002

pro-vitamin
G. A•C•E Pro-vitamin Complex Body Lotion
184-461

firming
H. Body Lotion
229-028

oatmeal
I. Body Lotion
163-437

aloe
J. Body Lotion
239-101

reg. 7.99 each
now 3.99 each

EVERYTHING IS HALF PRICE!

(PAGES 106-107)

AVON-NY 018480
AV_PIPES_0025859

watch & key fob set

❖ **NASCAR® Racing Watch & Key Ring**
Quartz movement with silvertone bezel & metal alloy case on 9" vinyl strap. Matching key ring.
199-480
was 34.99
now 19.99 the set
SAVE 15.00

NASCAR

NASCAR® is a registered trademark of The National Association for Stock Car Auto Racing, Inc.

lowest prices ever

watch & multi-tool set

❖ **Men's Silvertone Link Watch with Utility Tool Set**
Quartz movement watch with glow-in-the-dark hands & minute dots on 8¼" stainless steel band with 1" of spare links. Stainless steel pocket tool set with plastic case (3½" L) has 14 tools including a knife, scissors, corkscrew, file, tweezers, plastic pick, saw, screwdriver, can & bottle opener.
324-703
was 39.99
now 19.99 the set
SAVE 20.00

just in time
for holiday giving

Armitron America's Watch™

Red sweep second hand

Water-resistant up to 165 feet

NEW

❖ **Silvertone Stretch Watch**
Fine Japanese quartz movement watch is stylish, easy-to-read & easy-to-wear with 6¾" bracelet that stretches to fit most wrists.
179-189

INTRO SPECIAL
24.99
NEXT BROCHURE 29.99

buy now & save 5.00

comfort s-t-r-e-t-c-h band

AVON-NY 018481
AV_PIPES_0025860

NEW

❖ **Sparkling Birthstone Watch**
Goldtone case and bracelet with 8 simulated birthstones. Fine Japanese quartz movement. 6¾" L with 1" extender.

Simulated Birthstones

Jan Garnet
182-249

Feb Amethyst
182-344

Mar Aquamarine
182-378

April Diamond
182-397

May Emerald
182-435

June Pearl
182-550

July Ruby
182-731

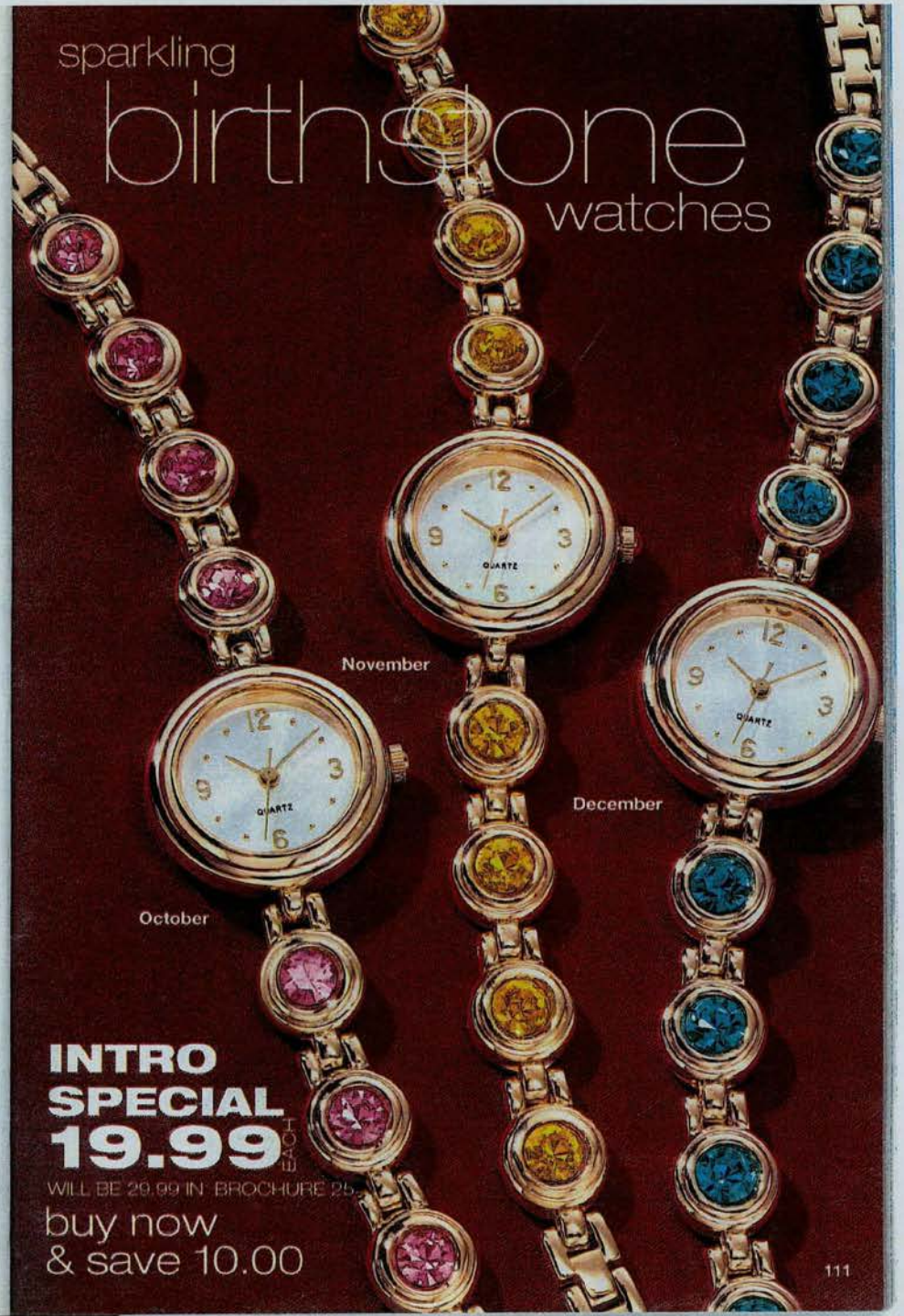
Aug Peridot
182-746

Sept Sapphire
232-934

Oct Tourmaline
182-765

Nov Citrine
183-078

Dec Blue Topaz
183-082



AVON-NY 018482
AV_PIPES_0025861

spread the cheer

Holly Leaf Earrings
Pierced. ¾" L. *183-340*

Holly Tree Pin
1⅛" L. *183-283*

Bell Earrings Pierced.
1¼" L. *183-336*

NEW

FESTIVE HOLIDAY EARRINGS & PINS
Goldtone with glitter & colorful enamel-look accents.

Bell Pin
1¼" L. *183-279*

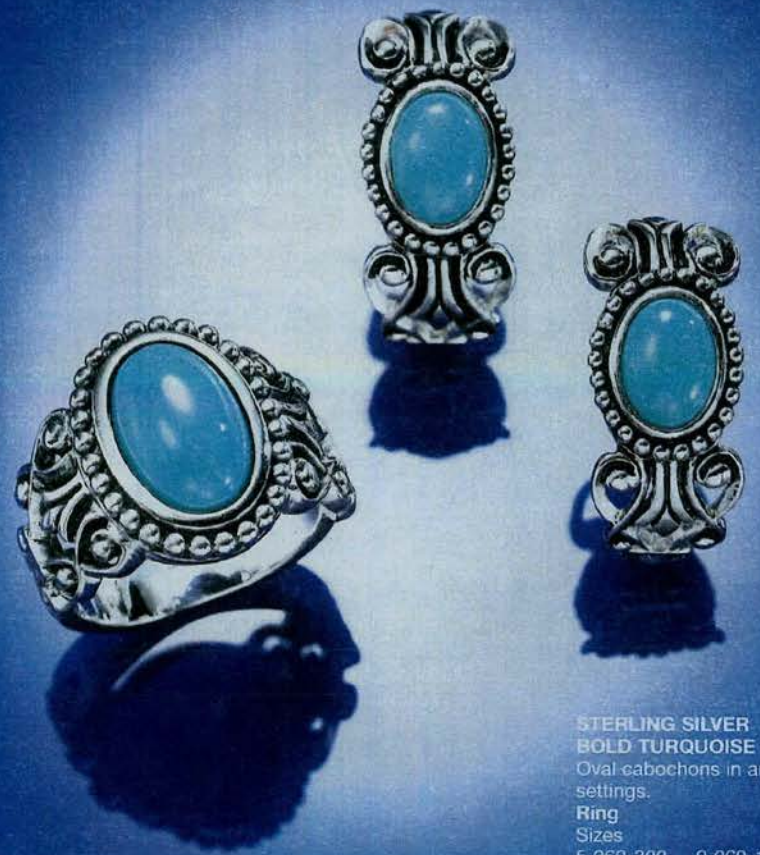
3.99 each

or any 2 for 5.00

AVON-NY 018483
AV_PIPES_0025862

big, bold, beautiful

turquoise



STERLING SILVER BOLD TURQUOISE
Oval cabochons in antiqued settings.

Ring
Sizes
5 *060-300* 9 *069-183*
6 *062-982* 10 *069-240*
7 *063-993* 11 *069-987*
8 *065-245*

24.99

Earrings
⅝" L. Pierced.
207-748

24.99

THE FINE ART OF **STERLING SILVER**

sultry, seductive, smokey

topaz

NEW

STERLING SILVER GENUINE SMOKEY TOPAZ
Genuine gemstones in antiqued settings with goldtone accents.

Earrings
4½ carat total weight. ¾" L. Pierced.
183-541

14.99
NEXT BROCHURE 19.99

Ring
4 carat topaz. Sizes
5 *183-355* 9 *183-470*
6 *183-360* 10 *100-310*
7 *183-374* 11 *183-484*
8 *183-450*

19.99
NEXT BROCHURE 24.99

INTRO SPECIALS

AVON-NY 018484
AV_PIPES_0025863

STERLING SILVER OPALESQUE & CZ

Ring
Synthetic opal. Sizes
5 *160-882* 9 *161-468*
6 *160-988* 10 *161-472*
7 *160-992* 11 *161-491*
8 *161-195*
19.99

Earring Duo
One pair cz studs & one pair synthetic opal earrings. Pierced.
078-859
19.99 two-pair set

STERLING SILVER GENUINE ONYX VINTAGE
Marcasite-look settings.

Earrings
Pierced. *273-409*
19.99

Ring
Sizes
5 *273-303* 9 *189-683*
6 *189-588* 10 *189-702*
7 *189-664* 11 *189-717*
8 *189-679*
19.99

STERLING SILVER CUSHION CUT CZ

Earrings
Pierced. *057-020*
24.99

Ring
Cz solitaire on rhinestone-accented band. Sizes
5 *056-885* 9 *056-957*
6 *056-890* 10 *056-976*
7 *056-904* 11 *057-001*
8 *056-919*
24.99

STERLING SILVER RADIANT CZ

Omega Necklace
16" chain with 3" extender.
114-040
39.99

Earrings
Pierced.
114-088
39.99

Ring
Sizes
5 *114-092* 9 *114-236*
6 *114-145* 10 *114-289*
7 *114-183* 11 *114-365*
8 *114-221*
39.99

THE FINE ART OF **STERLING SILVER**

a special gift of
sparkle

Sterling Silver Triple CZ Necklace
16" chain with 3" extender.
171-594
was 24.99
now 14.99

Sterling Silver CZ Drop Earrings
Pierced. *003-799*
was 19.99
now 9.99

Sterling Silver Birthstone Adjustable Three Stone Ring
Cz-accents. Fits sizes 6 to 9. Gift box.
was 19.99
now 14.99

Simulated Birthstones
- Jan—Garnet *326-175*
- Feb—Amethyst *326-232*
- Mar—Aquamarine *326-251*
- April—Diamond *326-270*
- May—Emerald *326-290*
- June—Alexandrite *326-433*
- July—Ruby *326-448*
- Aug—Peridot *326-505*
- Sept—Sapphire *326-782*
- Oct—Tourmaline *000-307*
- Nov—Citrine *001-978*
- Dec—Blue Topaz *002-549*

AVON-NY 018485
AV_PIPES_0025864

NEW

PAVE FILIGREE

Two-Tone Pin
Goldtone/silvertone with clear crystals.
143-849
9.99

Bangle Bracelet
With clear crystals.
Goldtone:
Small *078-753*
Large *078-768*
Silvertone:
Small *078-810*
Large *078-830*
14.99 each

necklace & earring set

NEW

Rhinestone Drop Double Strand Necklace & Earring Gift Set
Goldtone double-strand necklace (16" L with 3" extender) & pierced earrings (½" L). *078-844*
14.99 the set

bright
by day or night

NEW

Rhinestone Bar Slide on Omega Necklace
Goldtone:
16" *183-556* 18" *183-628*
Silvertone:
16" *183-613* 18" *183-704*
14.99 each
NEXT BROCHURE 19.99

NEW

Rhinestone Bar Earrings
¾" L. Pierced.
Goldtone *259-565*
Silvertone *259-508*
9.99
each pair
NEXT BROCHURE 14.99

INTRO SPECIALS

Also available in silvertone

AVON-NY 018486
AV_PIPES_0025865

Dazzling Rhinestone Special Occasion Gift Set
18" necklace with 3" extender & pierced earrings. Silvertone.
004-499
was 19.99
now 9.99 the set

necklace & earring set

Rhinestone Ice Floral Vine Necklace & Earring Gift Set
Silvertone. 16" necklace with 3" extender & pierced earrings.
223-914
19.99 the set

necklace & earring set

go for the glam

NEW

SAPPHIRE & CLEAR COLOR SPARKLE FLOWER
Silvertone with sapphire-color petals & clear crystals.

Earrings
1" diam.
Pierced *177-827* Clip *178-015*
9.99

Pin
2" diam.
177-755
19.99

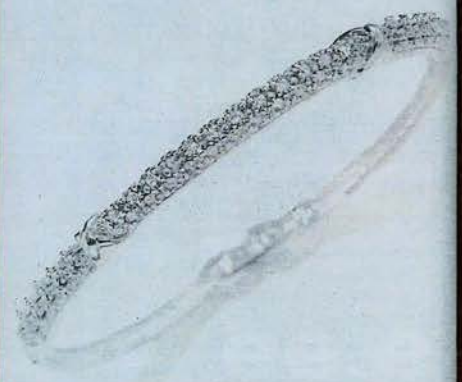
Kenneth Jay Lane Designs

KENNETH JAY LANE
Silvertone with crystal rhinestones

Bow Earrings
Clip, *220-145*
was 29.99
now 19.99

Lustrous Bow Pin
087-553
was 39.99
now 29.99

lowest prices ever



Silvertone Pavé Bangle Bracelet
With rhinestones.
Small *048-015*
Large *049-341*
14.99

AVON-NY 018487
AV_PIPES_0025866

NEW

Bold Scarlet Necklace
Goldtone with colored accents.16" L with 3" extender.
250-128
19.99

NEW

BOLD SCARLET
Goldtone with colored accents.

Shower Earrings
Pierced.
256-016
9.99

Button Earrings
Pierced *256-236*
Clip *261-284*
9.99

NEW

Garnet & Light Amethyst Colored Choker Fringe Gift Set
Beaded goldtone chain. 15" necklace with 3" extender & drop earrings.
Pierced *075-898* Clip *075-917*
29.99 the set

TONAL BLUE FLORAL
Burnished brass finish with simulated accents.

Necklace
16" L with 3" extender.
075-720
14.99

Drop Earrings
Pierced *075-807*
Clip *075-850*
9.99

NEW

VINTAGE
Richly colored beads with antiqued goldtone.

Scroll Cross Necklace
Cross pendant (2¼"L) & chain (18" L with 3" extender).
178-861
14.99

Color Stretch Bracelet
Easy-to-wear stretch cords expand to fit most wrists.
Scarlet *178-819*
Teal Color *178-838*
9.99 each

AVON-NY 018488
AV_PIPES_0025867

Crystal Accent Horseshoe Necklace
Silvertone. 15" chain with 3" extender.
213-056
was 12.99
now 7.99

❖ **Greek Key Bangle Watch**
Quartz movement with goldtone case. Two-tone hinge-close bangle of goldtone & silvertone.
Small *156-367*
Large *156-371*
24.99

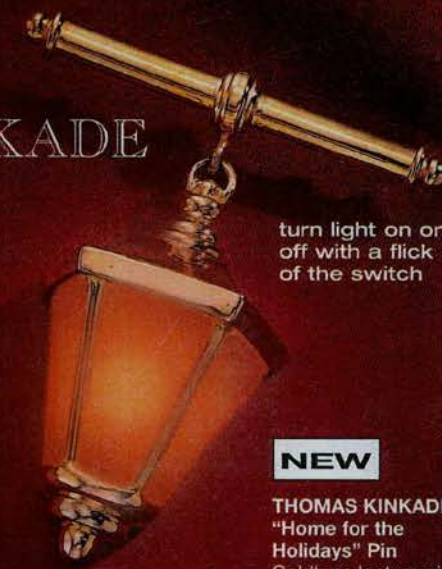
Key of Life Gift Set with Rhinestone Accents
Goldtone. 16" necklace with 3" extender, 7" bracelet with 1" extender & pierced earrings. *154-622*
29.99

NEW
Dove of Peace Necklace in Decorative Gift Box
Silvertone with pavé rhinestones.
16" chain with 3" extender. Keepsake box.
152-620
9.99

Goldtone Crystal Accent Cross Necklace
16" chain with 3" extender. *075-610*
9.99

Inspirational Charm Bracelet
Goldtone. Adjusts up to a length of 8½".
075-678
9.99

first in our series of
THOMAS KINKADE
jewelry



turn light on or off with a flick of the switch

NEW
THOMAS KINKADE "Home for the Holidays" Pin
Goldtone lantern pin glows with an amber light through frosted plastic panes. On-off switch. Runs on a replaceable button cell battery. Pin, 2" L. Comes with a laminated keepsake card, 3½" x 2½".
207-513
9.99

"Home for the Holidays" keepsake card with inspirational message...
"When you live in the light of unfolding memories, there is always a future, always a hope."
— Thomas Kinkade

❖ **THOMAS KINKADE Illuminated Watch**
Press button & face lights up. Quartz movement. Goldtone case with leather-lined vinyl strap, 9" L.
203-871
was 34.99
now 24.99

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AVON-NY 018489
AV_PIPES_0025868

SAVE UP TO 50%

Pearlesque & Crystal Gift Set
Simulated pearls in silvertone with crystal accents. Sliding pendant on 16" chain with 3" extender & matching earrings.
Pierced *269-213* Clip *143-026*
14.99 the set

Sparkling Crystal Tennis Bracelet & Earring Set
7" bracelet with 1" extender & pierced earrings.
Clear with goldtone *186-699*
Sapphire-color/clear with silvertone *223-603*
19.99 each set

Butterfly Ring & Earring Set in Decorative Box
Colored rhinestones set in silvertone. Ring adjusts to fit sizes 3 through 5. Matching pierced earrings. Gift box.
090-063
was 12.99
now 9.99 the set

Pink Rhinestone Heart Bracelet & Earring Gift Set
Silvertone tennis bracelet & pierced earrings.
Bracelet sizes
Small, 7" *260-747*
Large, 8" *267-172*
was 14.99
now 9.99 the set

GOLDTONE BASKETWEAVE

Earrings
Pierced *139-725*
Clip *139-840*
was 14.99
now 7.99

Necklace
15½" L with 3" extender. *271-501*
was 19.99
now 12.99

lowest prices ever

Goldtone Disc Necklace & Drop Earring Gift Set
13" triple strand necklace with 5" extender & earrings.
Pierced *156-902* Clip *158-427*
19.99 the set

Single Pearlesque Omega Necklace & Earring Gift Set
Simulated pearls & goldtone. 16" necklace with 3" extender & pierced earrings.
124-491
was 14.99
now 9.99 the set

Tricolor Freshwater Pearl Drop Gift Set
Pearl drops on 16" goldtone chain with 3" extender & pierced earrings.
237-625
was 19.99
now 9.99 the set

AVON-NY 018490
AV_PIPES_0025869

SAVE UP TO 50% while supplies last

Bold Baroque Pearlesque Necklace
16" with 3" extender. Simulated pearl.
Cream & goldtone *207-020*
not shown: Gray & silvertone *086-189*
was 19.99
now 10.99

Goldtone Crystal Stud Earrings
One pair pink & one pair clear. Pierced.
136-559
was 9.99
now 3.99 2-pair set

Aqua Cluster Button Earrings
Simulated stones in silvertone.
Pierced *037-853*
was 7.99
now 4.99

Garden Fun Earrings
Goldtone with colorful accents. Pierced.
Bee *170-162*
Pansy *167-762*
Hummingbird *167-561*
was 4.99
now 3.99 each pair

Cat Slide Bracelet
Matte goldtone with rhinestone & enamel-look accents.
Small, 7" *004-230*
Large, 8" *004-465*
was 9.99
now 7.99

Two-Tone Stud Metal Stretch Bracelet
Goldtone studs on 7" stainless steel expansion band.
164-615
was 12.99
now 7.99

Bold Color Nugget Earrings
Gem colors with goldtone.
Pierced. *324-608*
was 7.99
now 4.99

Fun Sun Earrings
Goldtone. Pierced.
277-935
was 4.99
now 2.99

❖ **Pearlesque & Black Convertible Strap Watch**
Goldtone quartz movement watch to wear on 7" simulated pearl bracelet with 1" extender or 9" leather-lined vinyl strap. *217-420*
was 39.99
now 29.99

Goldtone Marquise Necklace & Bracelet Gift Set
Rhinestone marquise.
Small, 16" necklace & 7" bracelet *039-014*
Large, 18" necklace & 8" bracelet *010-180*
was 14.99
now 9.99 the set

❖ **Cherished Teddies® Watch**
Goldtone case with 9" vinyl strap. Quartz movement.
084-918
was 24.99
now 19.99

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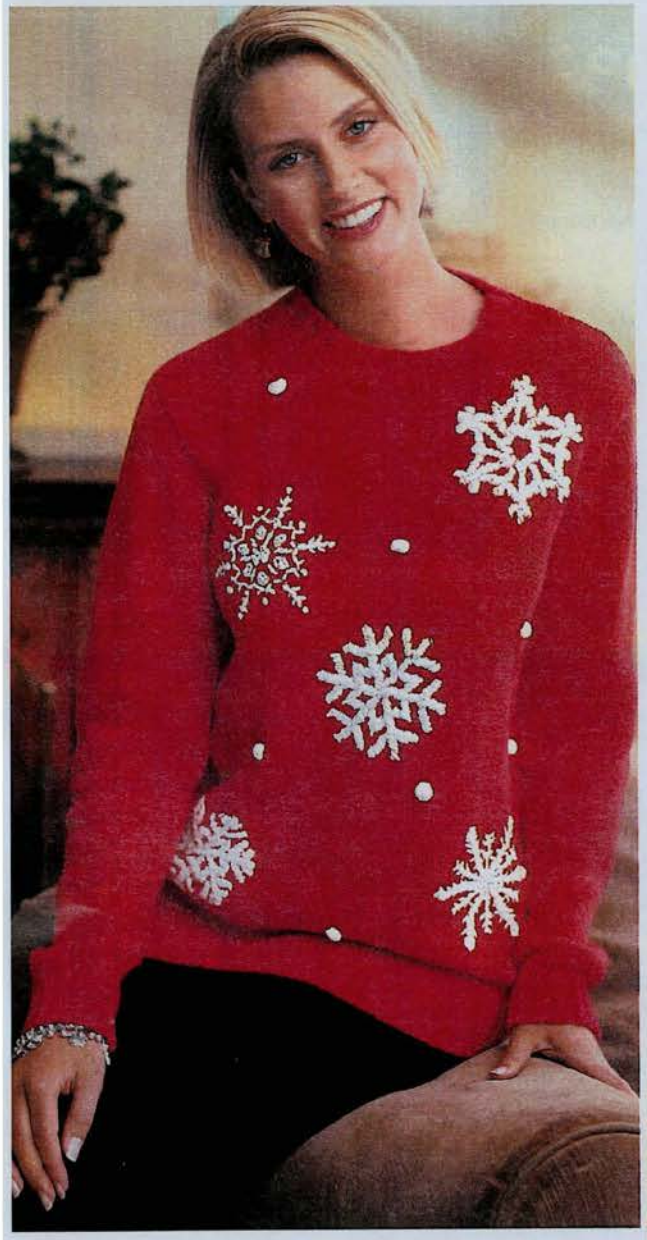
Chakra Necklace
Seven genuine stones believed to enhance & balance the body's seven energy centers. 16" goldtone chain with 3" extender
297-690
was 14.99
now 5.99

AVON-NY 018491
AV_PIPES_0025870



NEW

❖ **Snowflake Sweater**
Ramie/cotton with chenille embroidery & appliqués. Machine wash. Imported.
S(6-8), M(10-12), L(14-16)
34.99
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
39.99

❖ **Easy Essentials™ Pant**
Elastic waist, relaxed fit. Polyester with 6% spandex. Machine wash. Imported.
S(6-8), M(10-12), L(14-16)
29.99
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
34.99

❖ **Holiday Lights Sweater**
Ramie/cotton zipper-front cardigan with embroidered appliques. Machine wash. Imported.
S(6-8), M(10-12), L(14-16)
was 29.99
now 19.99
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
was 34.99
now 24.99
while supplies last

decorative angel box

Birthstone Angel Necklace in Keepsake Packaging
Goldtone with simulated birthstones. 16" chain with 3" extender. Resin box.
9.99

Simulated Birthstones
- Jan Garnet *246-243*
- Feb Amethyst *249-659*
- Mar Aquamarine *250-788*
- April Diamond *250-792*
- May Emerald *255-388*
- June Alexandrite *255-540*
- July Ruby *266-563*
- Aug Peridot *266-582*
- Sept Sapphire *267-961*
- Oct Tourmaline *268-293*
- Nov Citrine *269-778*
- Dec Blue Topaz *279-627*

heavenly gifts

Cherub Slide Bracelet
Lightly antiqued silvertone with crystal accents.
Small, 7¼" *270-782*
Large, 8" *272-508*
9.99

AVON-NY 018492
AV_PIPES_0025871

Barbie™

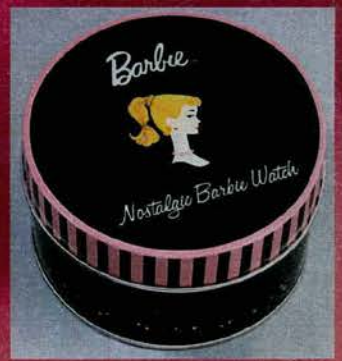
NEW

❖ **Nostalgic Barbie™ Watch in Hat Box Tin**
Collector's edition timepiece comes in a keepsake tin with a fun facts insert. Fine Japanese quartz movement. Silvertone with croco-embossed vinyl strap, 9" L.
078-863

INTRO SPECIAL 24.99
NEXT BROCHURE 34.99

AN AVON EXCLUSIVE

nostalgic design in keepsake tin



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totally stylish Barbie™

NEW

❖ **Nostalgic Barbie™ Tote Bag with Key Chain**
Pink cotton corduroy with slit pocket & 10½" drop handles of lizard-embossed vinyl. Magnetic snap close. Cotton gingham lining with zip pocket. Matching snap-close double mirror on key chain attached to handle. 10" H x 10" W x 3" D. Imported. *173-449*
16.99

includes mirror key fob

AVON-NY 018493
AV_PIPES_0025872

our best-selling coat...
now in super-chic
camel

NEW

❖ **Hooded Coat**
Stylish slouch design with two patch pockets & single-button close. Polyester bonded fleece. Camel with black trim. Dry clean. Imported.
S/M(6-10), M/L(12-16)
69.99
1X/2X(16W-20W), 2X/3X(22W-26W)
74.99

Model is wearing Genuine Suede Gloves in black. Available through your Representative.

soft, supple genuine
leather

NEW

❖ **Leather Gloves with Woven Detail**
Genuine leather with wonderful detailing at the wrist. Fully lined in acrylic. Toffee. Imported. Sizes:
S/M (6¼-7¼) *173-726* M/L (8-9) *173-750*

INTRO SPECIAL
19.99
WILL BE 24.99 IN BROCHURE 26

AVON-NY 018494
AV_PIPES_0025873

NEW

❖ **The Perfect Tote Bag**
- Center zip-top compartment
- Zipped umbrella pocket with water-resistant vinyl lining
- Removable key fob
- 3 open pockets sized for cellphone/eyeglasses
- Open pocket holds removable zip pouch

Black nylon microfiber with nylon lining. 15" L x 12" H x 5¼" D. 11" handles. Imported.
012-971

19.99
NEXT BROCHURE 24.99

no wonder it's called
perfect

NEW

❖ **The Perfect Zip Top Handbag**
- Three interior sections
- Organizer compartment
- Front exterior slit pocket
- Adjustable shoulder strap (45" to 50")

Black nylon microfiber with vinyl trim & nylon lining.
10" L x 6½" H x 4½" D. Imported.
015-617

INTRO SPECIAL
14.99
NEXT BROCHURE 19.99

- water-resistant
- easy-on, easy-off

In the case of unforeseen demand, please allow 4-6 weeks for delivery of footwear.

NEW

❖ **The Perfect Boot**
Zip-close ankle boot has stretch gusset & elastic gore. Water-resistant man-made materials. Imported. Black. Accommodates average (B) widths in whole sizes 6-11. (We recommend that half-size wearers order one size up.)

19.99
NEXT BROCHURE 24.99

INTRO SPECIALS

AVON-NY 018495
AV_PIPES_0025874

NEW

❖ **Plush Velour Robe with Leopard Trim**
Luxurious full-length robe of soft polyester velour. Brown with leopard-print shawl collar & cuffs. Deep side-seam pockets, ties inside & out. Machine wash. Imported.
S/M(6-10), M/L(12-16), 1X/2X(16W-20W), 2X/3X(22W-26W)
39.99 for all sizes

NEW

❖ **Brushed Back Satin Nightshirt**
Leopard-print polyester/cotton with comfy brushed finish inside. Beautifully detailed with black piping. Side slits & front patch pocket. Machine wash. Imported.
S/M(6-10), M/L(12-16)
19.99
1X/2X(16W-20W), 2X/3X(22W-26W)
24.99

❖ **Plush Leopard Slipper**
Fab faux fur with black velour rose & black sole. Man-made materials. Imported.
Sizes: S(5-6), M(7-8), L(9-10)
14.99

wrapped and ready to give

3 times the luxury

NEW

❖ **Leopard Pouch Gift Bundle**
Three zip-top pouches in sizes for everything from cosmetics to lingerie. All tied together with a pretty ivory satin ribbon. Durable nylon microfiber lined with water-resistant nylon. Leopard print & black. Imported.
175-619
INTRO SPECIAL
9.99
three-piece set
WILL BE 14.99 IN BROCHURE 26

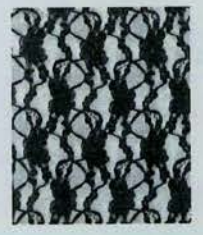
AVON-NY 018496
AV_PIPES_0025875

party-perfect lace

NEW

❖ **Short Sleeve Stretch Lace Tee**
Body-hugging nylon/rayon stretch lace with nylon tricot front lining. Jewel neck has picot-edge elastic trim. Machine wash. Imported. Black. S(6-8), M(10-12), L(14-16), XL(16W-18W)

19.99



our top-selling cami now in velour

NEW

❖ **Stretch Velour Cami with Shelf Bra**
Plush polyester velour shaped with front princess seams. Hidden shelf bra for support. Adjustable straps. Machine wash. Imported. Burgundy. S(6-8), M(10-12), L(14-16), XL(16W-18W)

19.99

our amazing water bra— now in black

- **can add up to one full cup size**
- **comfortably enhances & elevates**
- **puncture-resistant**

❖ **Water Push-Up Bra**
Defines shape, adds cleavage & uplifts. Glycerine/water-filled cups are leak-proof & puncture-resistant. Nylon/Lycra® embroidered mesh lined in soft polyester/cotton. Hand wash. Imported.

NEW

Black Lace
or White
32-36A, 32-38B, 34-38C

24.99

with ordinary bra

with Water Push-Up Bra

Lycra® is a DuPont registered trademark for its brand of spandex fiber.

AVON-NY 018497
AV_PIPES_0025876

❖ **Lace-Trimmed Cami & Pant Set**
Two pieces in sensuously soft polyester charmeuse. Red cami has black lace trim & adjjustable straps. Red capri-length pants have elastic waist. Machine wash. Imported.
S(6-8), M(10-12), L(14-16)
was 24.99
now 14.99
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
was 29.99
now 19.99

❖ **Lace Trim Gown with Jacket**
Flowing, lace-trimmed knit pointelle gown with matching ¾-sleeve jacket. Both pieces: cotton/polyester. Machine wash. Imported. Pink
S(6-8), M(10-12), L(14-16)
was 34.99
now 19.99
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
was 39.99
now 24.99

❖ **Grey Embroidered Chemise**
Comfy polyester/cotton knit with adjustable shoulder straps. Machine wash. Imported.
S(6-8), M(10-12), L(14-16)
was 19.99
now 12.99
1X(16W-18W), 2X(20W-22W), 3X(24W-26W)
was 24.99
now 17.99

❖ **Girls Polka-Dot Dress**
Cotton-knit print has a self-tied bow at the keyhole neckline. Machine wash. Imported.
Sizes: 7/8, 10/12, 3/5J, 7/9J
was 14.99
now 6.99

❖ **Cat Print Tote Bag**
Magnetic snap closure. Inside: credit card slots, cellphone/eyeglass pocket. Vinyl/polyester/cotton lining. 13½" H x 13¼" W x 4" D. Imported.
198-890
was 19.99
now 9.99

❖ **Cat Print Umbrella with Comfort Grip Handle**
Automatic opener. Tri-fold nylon is 39" diam. Includes storage sleeve. Imported.
230-420
was 12.99
now 7.99

❖ **Ostrich-Look Driving Loafer**
Unique comfort-designed sole with leather-look upper. Man-made materials. Accommodates average (B) widths in whole and half sizes 5-11 (no 10½)
Tan or Black
was 24.99
now 12.99 each pair

❖ **Woven Look Sandals**
Embossed leather-look vinyl. Imported. Brown. Accommodates average (B) widths in whole and half sizes 5-11 (no 10½)
was 19.99
now 9.99

up to 50% off
WHILE SUPPLIES LAST

AVON-NY 018498
AV_PIPES_0025877

AVON
Select Subscriptions
New Larger Selection!
Makes a Great Gift!

Save up to 68%* on a subscription—
as a gift or for yourself—to one or all of these popular magazines.
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❖ PEOPLE
Meet your favorite celebrities up close & personal every week!
17 issues (4 months)
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ONLY 39.99—28% OFF!*

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Cook better with low-calorie recipes that are bursting with taste!
11 issues (1 year)
128-569
ONLY 19.99—54% OFF!*

❖ TEEN PEOPLE
Real cool celebrities, real teens, plus the hottest trends.
NEW
10 issues (1 year)
321-450
ONLY 15.99—47% OFF!*

❖ REAL SIMPLE
Beautiful strategies and solutions for simplifying your everyday life!
NEW
10 issues (1 year)
323-472
ONLY 19.99—43% OFF!*

❖ ESSENCE
Celebrate personal achievements and discover trends relating to every area of African-American women's lives!
NEW
12 issues (1 year)
325-422
ONLY 18.99—42% OFF!*

❖ SPORTS ILLUSTRATED
Big sports excitement with in-depth writing and action photography.
NEW
27 issues (6 months)
326-342
ONLY 29.99—68% OFF!*

*All savings off cover prices: People: $3.29; Cooking Light: $3.99; Teen People: $2.99; Real Simple: $3.50; Essence: $2.75; SI: $3.50.These magazines are published with the frequencies described below, except for two issues combined periodically into one and occasional extra, expanded, or premium issues. Combined, expanded, and premium issues count as two subscription issues. People and SI are published weekly. Cooking Light is published 11 times a year. Essence is published monthly. Real Simple and Teen People are published 10 times a year.

delicious
recipes for every occasion in one gift set!
CLASSIC Recipes HOME COOKING
CLASSIC Main Dishes HOME COOKING
CLASSIC Appetizers HOME COOKING
Giftset includes recipes from appetizers to desserts!
Golden Harvest Apple Pie
CLASSIC Organizer HOME COOKING
Plus recipe card organizer
NEW
Avon Exclusive
Classic Home Cooking Cookbook Gift Set
Three 64-page hardcover books (6½" x 8") and organizer fit neatly into a slipcase (3½" x 6⅝" x 8¼") for easy storage. Ribbon-tied organizer with accordian-style opening holds coupons, recipes or notes.
208-524
19.99 the set

AVON-NY 018499
AV_PIPES_0025878

NEW

Glass Chess Set
Handsome in any room setting, this playable set is made entirely of frosted and translucent glass. Game board, approx. 10" x 10"; game pieces, each approx. 1½" x 2½". Ages 8 and up. *090-670*

19.99

Ultimate Travel Game Pack
Set includes: convenient vinyl carry case, magnetic backgammon, chess and checkers pieces, dominoes, dice and a deck of cards. 6½" H x 11½" W x 2½" D. Ages 7 and up.
138-179

19.99 the set
while supplies last

magnetic darts

fun for the entire family!

Darts have magnetic-safe tips that allow them to stick to gameboard

Hang on wall to play darts—flip over to play archery!

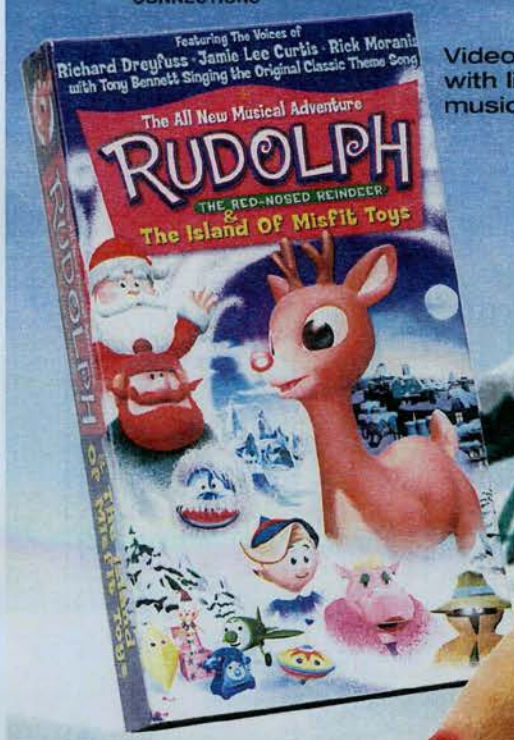
NEW Avon Exclusive

Magnetic Dart Board
Play either darts or archery. Double-sided game board provides hours of fun for the entire family. Six plastic darts included. Magnetic-safe gameboard, 18½" x 17". Plastic, metal and felt. Ages 8 and up.
294-620

19.99

AVON-NY 018500
AV_PIPES_0025879

AVON KIDS CONNECTIONS


Featuring The Voices of
Richard Dreyfuss · Jamie Lee Curtis · Rick Moranis
with Tony Bennett Singing the Original Classic Theme Song
The All New Musical Adventure
RUDOLPH
THE RED-NOSED REINDEER
& The Island Of Misfit Toys

Video comes with light-up musical plush

Press Rudolph's chest to see his nose flash and hear the *"Rudolph The Red-Nosed Reindeer"* melody

❖ **Rudolph The Red-Nosed Reindeer & The Island of Misfit Toys Video and Plush**
Rudolph is back in an all-new animated musical adventure. Video comes with a Rudolph plush, 7" H. Color. 80 min. Ages 2 and up. *205-950*

19.99 the set

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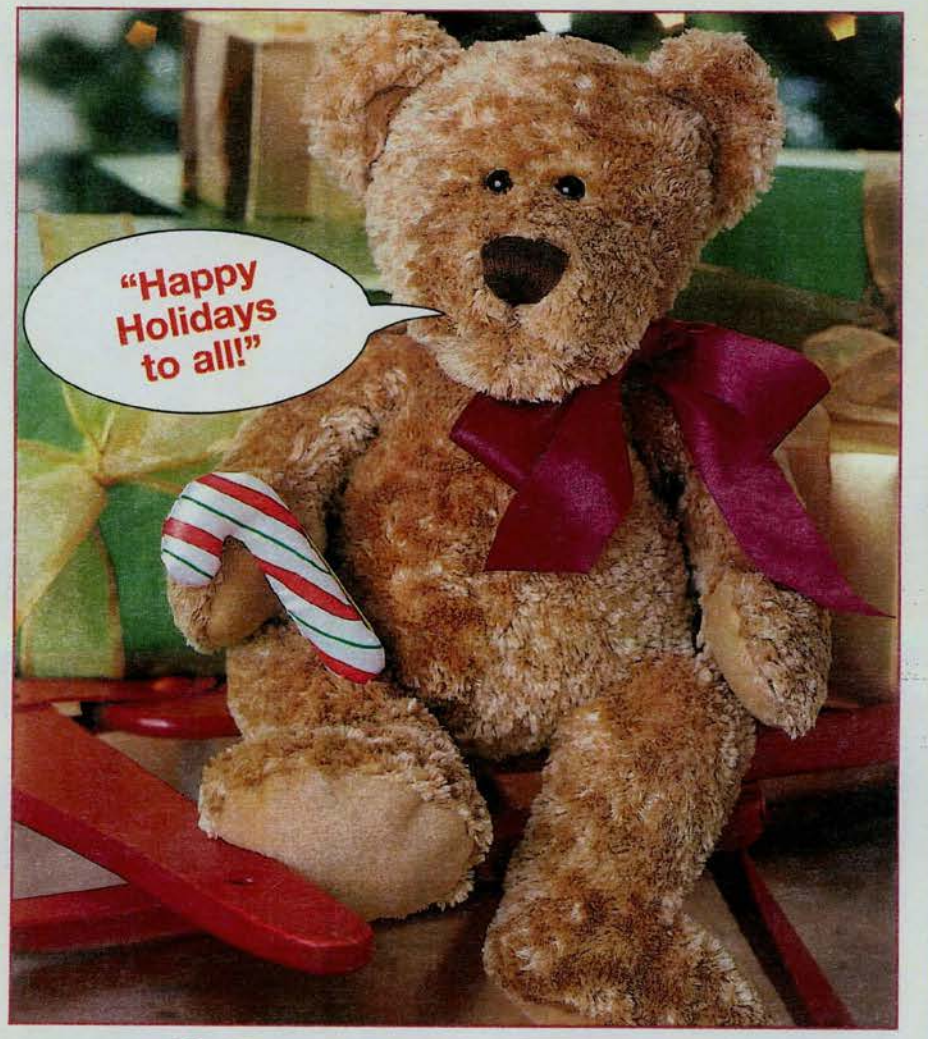

Place one of four items in Billy's paw and he'll talk about it!

NEW Avon Exclusive

❖ **Billy Bud, The Favorite Things Teddy**
Billy Bud comes with four items and talks about each. Includes mini trunk for easy storage. Plush with fabric and electronics. Runs on three AA batteries, not included. Seated, 11" H. For all ages. *044-024*
reg. 29.99

now 19.99
save $10

AVON-NY 018501
AV_PIPES_0025880

NEW

❖ **Disney 9" Waterbaby Buddies**
Features two sets of twins dressed as Pooh and Tigger, too! Fill dolls with water so kids can feel like they're holding a real baby! Each doll, 9" H. Removable outfits. Easy-fill funnel and instructions included. Vinyl and fabric. Ages 3 and up.
African American twins *015-636*
Caucasian twins *301-551*

19.99 the set of 2

Playmates

© Disney. Based on the "Winnie the Pooh" works, copyright A.A. Milne and E.H. Shepard. © Playmates Toys Inc. 2002 Lauer Toys, Inc.

NEW

Disney Princess Book Block
Girls everywhere will love these books featuring stories about Cinderella, Ariel, Belle, Snow White, and Jasmine.
Set includes 8-page hard cover (3" x 3") sturdy board books. Books fit neatly in a 7" x 3¾" x 3¾" block. Ages 2 and up.
297-136

12.99
8-book set

Avon Exclusive

NEW

Winnie the Pooh ABC Learning Fun
Kids will love learning their ABC's with Pooh and friends. Set includes 26 colorful tiles (4" x 4") that fit neatly in a cute box (4¼" x 4¼" x 4"). Newborn and up.
322-150

12.99

©2001 Disney Enterprises Inc.

AVON-NY 018502
AV_PIPES_0025881

AVON KIDS CONNECTIONS

2 modes of play:
- **Melody mode: Press the center button to start a song.**
- **Piano mode: Flip switch, press outer buttons to play like a piano.**

NEW

Avon Exclusive

❖ **My First Music Maker**
Features the flute, trumpet, piano, drum, violin and harp. Plays 6 songs. Runs on three AA batteries, not included. Plastic with LCD lights and electronic parts. Approx. 8¾" diam. x 2¾" W. Ages 3 and up. *089-560*

19.99

NEW

Bob the Builder™ Celebrate with Bob Closed captioned®
Color animation.
45 min. Ages 2 to 6.
025-208

12.99

Learn a fun lesson in every adventure!

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NEW

Sing and Dance with Barney™ Closed captioned®
Color. Live action.
55 min. Ages 1 to 8.
089-761

12.99

Over 55 minutes of singing & dancing to 27 of Barney's™ favorite songs!

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Accessories include:
- **interactive playmat**
- **2 road blocks**
- **3 signs**
- **4 cones**
- **fire hydrant**

Each car has a cute facial expression!

Chuck the Milk Truck | Chuck the Tow Truck | Chuck the Cement Truck | Shane the Crane | Tonka Chucka L'il Chuck

NEW

Avon Exclusive

❖ **Tonka® L'il Chucks Play Set**
Fun Tonka® set enforces imaginative play. Features five 1:64 plastic and die-cast vehicles. Playmat 18" x 18", fully opened. Ages 3 and up. *207-729*

9.99 the 16-piece set

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AVON-NY 018503
AV_PIPES_0025882

warm up her winter with Barbie™

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NEW

❖ **Barbie® Doll & Me Rapunzel Nightgown**
Dreamy pink polyester gown has lace-trimmed puff sleeves & satin bow at waist. Elasticized sleeves, empire waist & neck. Screenprinted. Flame-resistant. Machine wash. Imported. Sizes: 2T/3T, 4T, 4/5, 6/6X, 7/8, 10/12

19.99

NEW

❖ **Barbie® Doll & Me Reversible Jacket**
Acrylic faux fur on one side, pink vinyl/polyurethane with faux fur trim on the other. Both sides have pockets & embroidered logo. Machine wash. Imported.
Sizes: 2T/3T, 4T, 4/5, 6/6X, 7/8, 10/12

39.99

NEW

❖ **Barbie™ Earmuffs & Gloves Set**
Two-piece set—heart-shaped plush earmuffs with adjustable band & one-size-fits-most knit gloves with plush trim & heart-shaped grippers on fingers. 100% acrylic. Hand wash. Imported.
175-623

12.99 the set

AVON-NY 018504
AV_PIPES_0025883

NEW

❖ **Pillow Tunes**
Way cool! Funky FM radio is actually a cuddly pillow in disguise. Plush with electronic parts. Operates on two AA batteries, not included. 12" x 10" x 4". Ages 3 and up.
294-634
14.99

Plush heart-shaped pillow & radio in one!

Avon Exclusive

❖ **Cosmic Giggles Magical Light Up Hair Strands/Light Up Wand**
Totally cool and funky glittery headband has red-light fiber optic faux hair strands attached for dressup fun. On/off switch. Headband, one size fits all; wand, 15" L. Plastic. Ages 6 and up.
170-440
14.99
©2001 Mattel Toys™ & OTIC TECHTIME™

Hello Kitty®

Mikayla
073-751

Julie
072-334

Erica
074-322

NEW Hello Kitty Cheerleading Fun Set coming in Brochure 24

❖ **Hello Kitty® and Her Friends**
Adorable fashion dolls outfitted in true Hello Kitty® style. Signature trendy look includes: sequined bell-bottom jeans, tube top, shrug jacket and a pink hat. Vinyl dolls with fabric clothing and accessories. Each, 15" H. Ages 4 and up.
reg. 29.99
now 24.99 each

Avon Exclusive

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AVON-NY 018505
AV_PIPES_0025884

Nintendo®

NEW

❖ **Mario™ and Yoshi™ Clip-Ons**
Set of Mario™ and Yoshi clip-on characters with bendable arms and legs so you can pose them any way you want. Fabric with plastic clip. 5½" x 4". For all ages.
207-953
4.99 the set

GAME BOY

Nintendo
Game Boy® Organizer
Now kids can store their Game Boy® Color and Game Boy® Advance game paks all in one convenient place— perfect for on the go! Holds up to 12 game paks and instruction manuals. Four softcover pages.
8½" L x 7¼" W x ⅜" D.
205-999
9.99
Game packs not included.

Clear zip-closure pouches make your game packs easy to find and secure

NEW

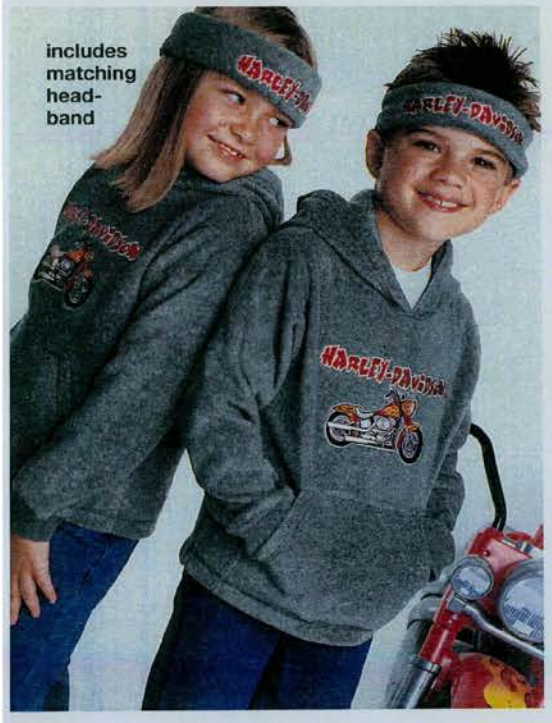
Gamer's Bag
Great way to keep all your child's favorite things organized in one bag. Adjustable webbed straps and a carrying handle. Zip closures. Vinyl/nylon. For all ages.
207-805
14.99

Avon Exclusive

Contents not included.

Mini bag holds:
- **a handheld electronic game**
- **8 game paks**
- **game accessories**
- **CD player**
- **8 audio CDs**
- **plus has room to spare for extras!**

AVON-NY 018506
AV_PIPES_0025885



HARLEY-DAVIDSON MOTOR CYCLES kids only

NEW

❖ **Harley-Davidson® Hooded Polar Fleece**
Comfy polyester fleece sweatshirt has a big kangaroo pocket to warm little hands. Embroidered logo on sweatshirt & matching headband. Machine wash. Imported. Sizes: 4/5, 6/7, 8/10, 12/14

24.99 the set

Manufactured by The Haddad Group, Ltd. Under license from Harley-Davidson Motor Company.

HARLEY-DAVIDSON OFFICIAL LICENSED PRODUCT

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AVON KIDS CONNECTIONS

Bob the Builder

❖ **Bob the Builder™ Sweatshirt with Hat**
Crewneck fleece with ribbed trim & fun screen print. Comes with play plastic hard hat. Cotton/polyester. Machine wash. Imported. Sizes: 2T/3T, 4T, 4/5, 6/7

16.99

HIT ENTERTAINMENT

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NEW

❖ **SpongeBob™ Unisex Long Underwear**
Screenprinted crewneck top & elastic-waist pants with ribbed cuffs. Snug-fit cotton interlock knit. Machine wash. Imported. Unisex sizes: 6, 8, 10, 12

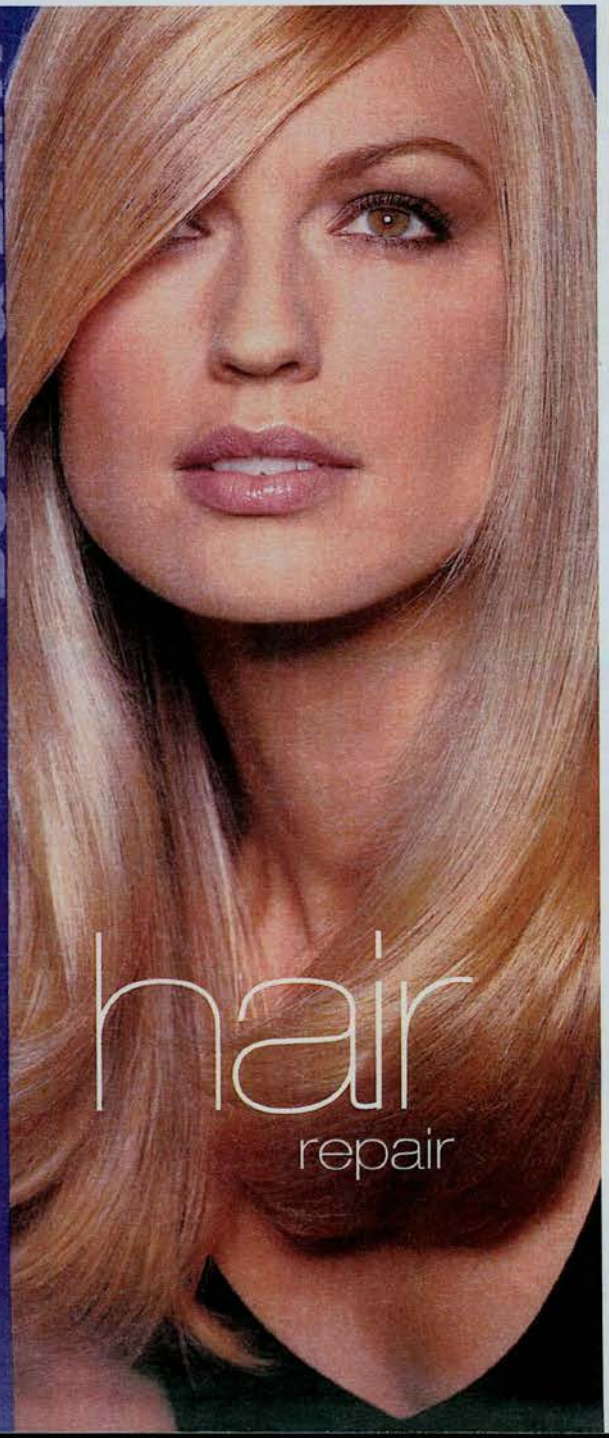
19.99

NEW

❖ **SpongeBob™ Slippers**
Acrylic sock-top with polyester upper & dot-textured cotton twill soles. Imported. Sizes: S(11-12), M(13-1), L(2-3)

9.99

AVON-NY 018507
AV_PIPES_0025886



WHAT'S YOUR HAIR TYPE?

shampoo & conditioner
Each, 11 fl. oz.

normal hair?
THE REPLENISHING SERIES
Shampoo *274-568*
Conditioner *278-874*

dry/damaged hair?
THE HYDRATING SERIES
Shampoo *275-492*
Conditioner *278-764*

fine, thin hair?
THE VOLUMIZING SERIES
Shampoo *057-236*
Conditioner *057-240*

color-treated hair?
THE COLOR PROTECTION SERIES
Shampoo *084-789*
Conditioner *085-053*

wash-and-go hair?
Fortifying 2-in-1 Shampoo & Conditioner
278-750

dandruff-prone hair?
Anti-Dandruff Shampoo
090-101
reg. 3.49 each

now 1.99 each

permed, processed hair?
Detangle, repair and conditon to leave hair

up to 85% smoother!

THE RESTRUCTURING SERIES
Gentle cleansing nourishes and protects weak areas, while deep conditioning repairs the structure of your hair. Hair is vibrant and revitalized—softer, silkier and shinier.
Shampoo *276-078*
Conditioner *278-779*

reg. 3.49 each

NOW ONLY 1.99 EACH

SAVE 1.50
ON ANY SHAMPOO OR CONDITIONER

AVON-NY 018508
AV_PIPES_0025887

HAIR TREATMENTS

Leave-In Treatment
Fine hair? Use daily for weightless conditioning. Normal to dry hair? Use daily for extra smoothness and shine.
11 fl. oz. *184-791*

FRIZZ RELIEF SERIES
Hydrating Smoothing Creme
Helps eliminate frizz, static and dryness while adding moisture. Provides a smooth, sleek finish.
5.1 fl. oz. *151-403*

4.99 each

HAIR STYLERS

Non-Aerosol Hair Spray
Fast drying spray locks in your style. All-day, medium hold.
8.4 fl. oz. *184-753*

Spray Gel
Medium hold to shape and define, without stiffness.
8.4 fl. oz. *184-734*

Styling Gel
Controls and defines, leaving hair more manageable.
6.7 fl. oz. *184-806*

VOLUMIZING SERIES
Root-Lifting Texturizer
Builds volume where it's needed most, at the roots. Maximum control.
6 fl. oz. *057-260*

Micro-Mist Finishing Spray
Strong, all-day hold and an extra boost of volume.
5.2 fl. oz. *210-922*

Body-Building Mousse
Soft, flexible hold that lasts all day.
6.7 fl. oz. *125-340*

3.99 each

party-perfect hair

dry, damaged hair?
say goodbye to dry!

Deep Conditioning Mask
Deep conditioning for hair in deep distress. Helps deliver and seal in moisture, leaving thirsty hair revitalized.
6.1 fl. oz. *096-023*
reg. 4.99
now 2.49

color-treated hair?
show your true colors, longer!

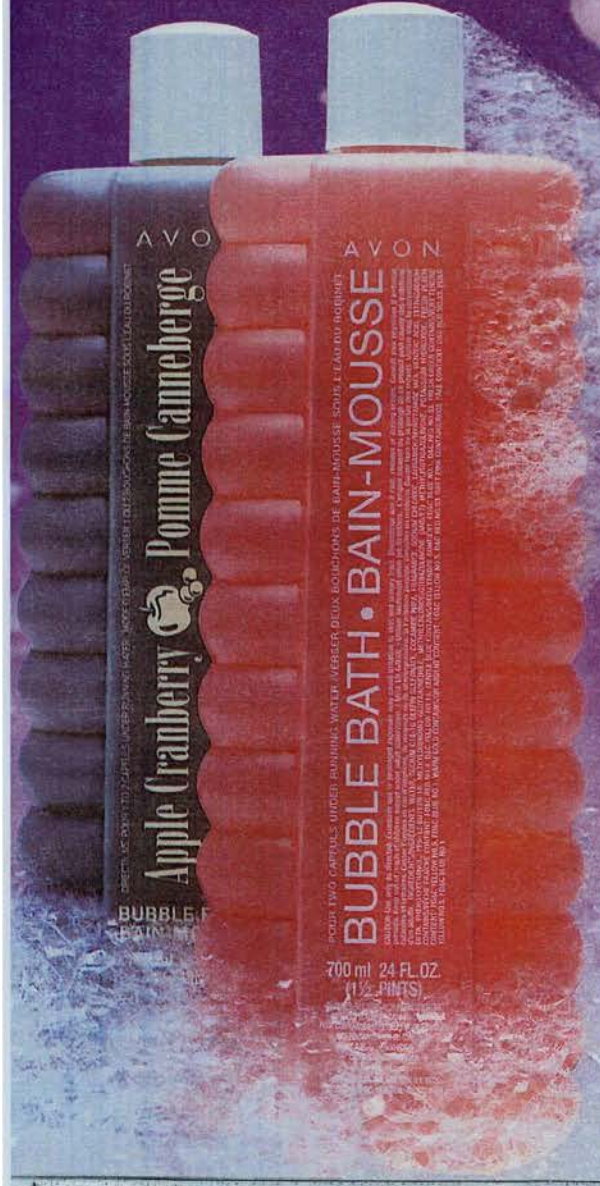
COLOR PROTECTION SERIES
Prewash Spray
Must-have spray forms an invisible shield that protects hair color from washing out.
4.2 fl. oz. *085-895*
reg. 4.99
now 2.49

SAVE 50%
PAGE 157 ONLY
save 2.50

AVON-NY 018509
AV_PIPES_0025888

buy 2 and save $3 on

bubbles!



BUBBLE BATH

Apple Cranberry
24 fl. oz. *133-636*

Fresh Peach
16 fl. oz. *152-835*
24 fl. oz. *153-554*

Vanilla Cream for Dry Skin
16 fl. oz. *206-479*
24 fl. oz. *084-831*

Honey & Vitamin E
16 fl. oz. *140-414*
24 fl. oz. *029-734*

For Kids
16 fl. oz. *121-640*
24 fl. oz. *122-738*

French Lilac
16 fl. oz. *160-586*
24 fl. oz. *164-869*

Aromatics
16 fl. oz. *160-548*
24 fl. oz. *164-763*

For Sensitive Skin
16 fl. oz. *069-016*
24 fl. oz. *069-111*

Soft Pink
16 fl. oz. *315-941*
24 fl. oz. *315-994*

16 fl. oz.
6.49 each
2 for 9.99

24 fl. oz.
7.99 each
2 for 12.99

ROLL-ON ANTI-PERSPIRANT DEODORANT Each, 1.7 fl. oz.

24-hour protection

ON DUTY 24 PLUS
Original *157-359*
Unscented *289-920*
Sport *289-878*
On Duty Men *143-777*

FEELIN' FRESH
Original *072-186*
Powder Breeze *072-865*

COOL CONFIDENCE
Original *071-691*
Fragrance-Free
Sensitive Skin *071-797*
Baby Powder *071-782*

Sunrise
2 fl. oz. *096-080*

SKIN-SO-SOFT
Soft & Sensual *020-961*

FRAGRANCE ROLL-ON ANTI-PERSPIRANT DEODORANT Each, 1.7 fl. oz.

FOR HIM

Mesmerize for Men *227-670*
Perceive for Men *287-837*
Wild Country *306-223*
Uomo *253-969*
Black Suede *227-685*
Intrigue *308-450*

FOR HER

Timeless *084-520*
Candid *084-980*
Haiku *162-517*
Mesmerize *072-702*
Peony Soft Musk *004-594*
Soft Musk *286-094*
Peach Soft Musk *282-620*
Imari *072-650*
Night Magic
Evening Musk *080-692*
Odyssey *114-475*
Sweet Honesty *072-683*

roll-ons only 99¢ each

AVON-NY 018510
AV_PIPES_0025889

SKIN-SO-SOFT

original for dry
to very dry skin

protein-enriched formula with a fresh herbal scent

Bath Oil
America's #1 bath oil... simply the best!
16.9 fl. oz. *185-449*
12.50

Liquid Hand Soap
Mild, moisturizing formula; convenient pump dispenser.
5 fl. oz. *090-154*
5.00

Bath Oil Spray
Legendary softness, in a convenient spray bottle.
5 fl. oz. *185-420*
6.00

Moisturizing Hand Cream
Rich cream for very dry hands.
3.4 fl. oz. *019-282*
3.00

simply fresh

SHOWER GEL
Convenient hook feature for hanging from shower head. In moisturizing formulas for every skin type; less drying than ordinary soap.
Each, 5 fl. oz.

for normal to dry skin
Light & Lush *220-331*

for dry skin
Soft & Sensual *030-772*

for dry to very dry skin
Original *278-119*

reg. 5.00 each

NOW 2.99 EACH
save $2

AVON-NY 018511
AV_PIPES_0025890

soft & sensual for dry skin

rich botanical formula with a soft floral scent

Smart Moisture Foam Bath
Softly scented bubbles soothe and moisturize.
16.9 fl. oz. *019-665*
8.00

Firming Body Lotion
Visibly firmer in just 3 weeks!
12 fl. oz. *024-857*
8.00

Liquid Hand Soap
Mild, moisturizing formula; convenient pump dispenser.
5 fl. oz. *090-192*
5.00

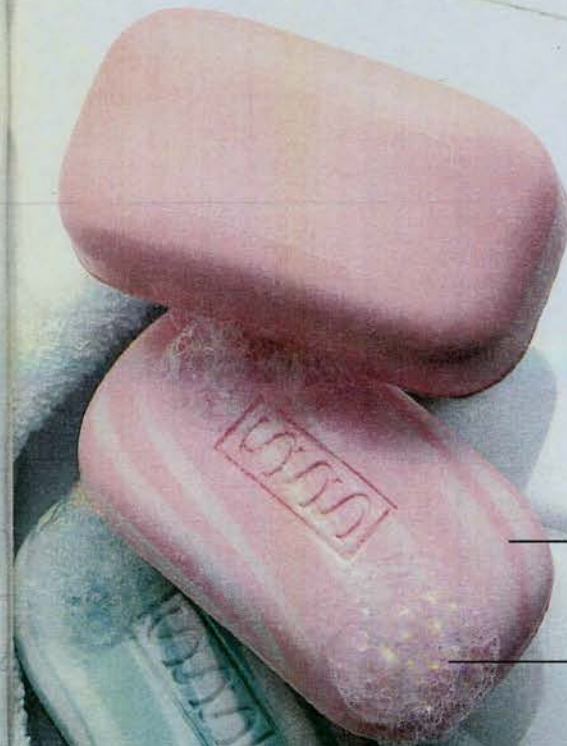
Moisturizing Hand Cream
Deep moisturizes dry hands and cuticles.
3.4 fl. oz. *190-611*
3.00

Foaming Shaving Cream
Primes skin for shaving. Minimizes nicks and cuts.
6.9 oz. net wt.
156-754
5.00

After Shave Replenishing Lotion
Enriched with moisturizers and vitamin E to comfort irritated skin.
12 fl. oz. *289-366*
7.00

NEW
Body Butter
Indulgent formula rich in Shea Butter and vitamin E softens and smoothes winter-dry skin. 5 fl. oz. *086-959*
intro special only 3.99
next brochure 6.00

perfectly clean



Soft & Sensual Shaving Soap
Creamy lather provides a comfortable shave and leaves skin silky smooth. Minimizes nicks and cuts. Soft floral scent.
5 oz. net wt. *289-385*

Moisturizing Bar Soap
Striped bar leaves face and body soft and velvety smooth.
Each, 5 oz. net wt.
Soft & Sensual for dry skin *188-175*
Original for dry to very dry skin *237-606*

reg. 4.00 each

COLORED STRIPES:
Smart Moisture Body Lotion to restore softness and maintain skin's optimal moisture balance

WHITE STRIPES:
Moisturizing cleansers to gently wash away dirt and impurities

NOW 2.99 EACH
save $1

AVON-NY 018512
AV_PIPES_0025891

antibacterial kills germs effectively!

citrus fresh scent

Moisturizing Liquid Soap
Leaves hands clean and fresh. 5 fl. oz. *209-100*
6.00

Moisturizing Body Wash
Washes away odor-causing bacteria. 8 fl. oz. *165-812*
6.00

Moisturizing Hand Gel
Kills germs in just 30 seconds! 2.5 fl. oz. *045-915*
3.00

light & lush for normal to dry skin

light citrus scent

Liquid Hand Soap
5 fl. oz. *090-245*
5.00

Moisturizing Foam Bath
16.9 fl. oz. *086-930*
8.00

Moisturizing Hand Cream
3.4 fl. oz. *037-959*
3.00

NEW

Body Butter
Indulgent formula rich in Shea Butter and vitamin E softens and smoothes winter-dry skin. 5 fl. oz. *223-531*

intro special only 3.99
next brochure 6.00

touchably soft

BODY LOTION
Seals in essential moisture to leave skin feeling soft and velvety smooth.

for normal to dry skin

Light & Lush Moisturizing Body Lotion
With aloe and vitamin B_5 to help skin maintain its optimum moisture balance. 12 fl. oz. *128-789*
reg. 7.00

for dry to very dry skin

Original Smart Moisture Body Lotion
With plant proteins and jojoba for intensive moisturization exactly where your skin needs it most. 16.9 fl. oz. *031-931*
reg. 8.00
last time in brochure while supplies last

for dry skin

Soft & Sensual Smart Moisture Body Lotion
With sunflower seed extract and botanicals to soothe dry skin 24 hours a day. 12 fl. oz. *127-577*
reg. 7.00

NOW 3.99 EACH
save up to $4

AVON-NY 018513
AV_PIPES_0025892

SPICEBERRY
Body Spray
8.4 fl. oz. *268-949*
8.00
Shower Gel
5 fl. oz. *269-414*
5.00
Foam Bath
8.4 fl. oz. *268-934*
6.00
Body Lotion
8.4 fl. oz. *268-752*
6.00
Candle
3" H. *276-829*
10.00

BRIGHT SKY
Foam Bath
8.4 fl. oz. *242-544*
6.00
Body Spray
8.4 fl. oz.
242-798
8.00
Body Lotion
8.4 fl. oz. *243-426*
6.00
Shower Gel
5 fl. oz.
242-673
5.00

LILY
Soap
5 oz. net wt. *131-978*
5.00
Body Spray
8.4 fl. oz. *131-959*
8.00
Shower Gel
5 fl. oz. *131-318*
5.00
Foam Bath
8.4 fl. oz. *131-322*
6.00
Body Lotion
8.4 fl. oz. *131-963*
6.00

scents
that refresh the spirit!

Naturals

RASPBERRY
A sweet indulgence... the sun-ripened freshness of juicy berries!

Foam Bath
8.4 fl. oz.
072-076
reg. 6.00
now 4.20

Body Spray
8.4 fl. oz.
079-119
reg. 8.00
now 5.60

Body Lotion
8.4 fl. oz.
069-130
reg. 6.00
now 4.20

Shower Gel
5 fl. oz.
080-730
reg. 5.00
now 3.50

RASPBERRY
30% off!
save up to $2

AVON-NY 018514
AV_PIPES_0025893

gifts

Peach Git Set
190-774
12.99

that pamper the senses!

rub your wrist here to try Naturals Gardenia

scented page

NEW

NATURALS
Gift Set
Fun, colorful bag filled with four bath essentials. Each set includes:
- Shower Gel (5 fl. oz.)
- Body Spray (8.4 fl. oz.)
- Body Lotion (8.4 fl. oz.)
- Bath Puff
- Tote Bag (Vinyl, imported.)

Gardenia Gift Set
190-789
12.99

GIFT SETS ONLY 12.99 EACH
a $26 value

AVON-NY 018515
AV_PIPES_0025894

bubbles

that take the chill out of winter!

For Kids
250-462

Soft Pink
250-329

Vanilla Cream for Dry Skin
250-295

Fresh Peach
250-348

NEW

SNOWMAN BUBBLE BATH DECANTER
When the weather outside is frightful...a bubbly soak is pure bliss! Our handsome gent in festive hat and scarf makes a welcome holiday gift. Each, 7.6 fl. oz.

ONLY 5.99 EACH

AVON-NY 018516
AV_PIPES_0025895